DIRECTORY OF US BEAN SUPPLIERS · QUALITY GROWN IN THE USA

SUPPLIERS

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ABOUT THE US DRY BEAN COUNCIL (USDBC)

The USDBC is a trade association comprised of leaders in the bean industry with the common goal of educating US consumers about the benefits of beans. The USDBC gives a voice to the bean industry and provides information to consumers, health professionals, educators and the media about the good taste, nutritional value and versatility of beans.

The USDBC also is a resource for information on US exporters, overseas importers, US dry bean classes, trade policy issues and the role of US-grown beans in international food-aid efforts. USDBC also publishes foreign language newsletters and other publications designed to help local importers, packagers and canners better understand and maintain contact with the US dry bean exporting trade.

As part of USDBC’S mission, we collaborate with public health organizations, research centers, universities, and the entire supply chain from seed suppliers to farmers, processors, wholesalers, distributors and transporters. We supply beans to public and private hunger feeding programs.

The USDBC is headquartered in Washington, D.C. with a marketing office in Pierre, South Dakota. In addition, the USDBC has representatives around the world who facilitate activities and dialog between the US and overseas trade.
US DRY BEAN COUNCIL
OVERSEAS REPRESENTATIVES

USDBC Europe
Johanna Stobbs
Marketbase
73 avenue Bosquet
Door code: 2356
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USDBC South Europe,
Africa & Middle East
David McClellan
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USDBC Japan
Jeff McNeill
Market Makers, Inc
Seibunkan Building 5F, 5-9
Iidabashi 1-chome,
Chiyoda-ku
Tokyo 102-0072, JAPAN
Tel: 81 3 3221 6410
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mmi@gol.com

USDBC Thailand
Tim Welsh
AgriSource Co. Ltd
76/1 Soi Lang Suan, #16
Ploenchit Road, Bangkok
10330 THAILAND
Tel: 66 2 251 8655
Fax: 66 2 251 0390
Cell: 66 81 816 2143
tim@agrisource.co.th
dee@agrisource.co.th
katanchalee@agrisource.co.th

www.usdrybeans.com
CALIFORNIA

Information on the several classes of beans produced in California can be obtained from the California Bean Shippers Association and the California Dry Bean Advisory Board. The California Dry Bean Advisory Board was organized in 1970, in part, to initiate various promotional programs for California bean products. The California Bean Shippers Association was organized to facilitate communication between the trade and domestic and international buyers of California-grown beans.

California Bean Shippers Association
Jane Townsend
1521 I Street,
Sacramento, CA 95814 USA
Tel: 1 916 441 2514
Fax: 1 916 446 1063
Email: jtownsend@cgfa.org
Website: www.calbeanshippers.org

California Dry Bean Advisory Board
Nathan Sano
531-D, N-Alta,
Dinuba, CA 93618 USA
Tel: 1 559 591 4866
Fax: 1 559 591 5744
Email: nathan@tabcomp.com
Website: www.calbeans.com

IDAHO

Idaho dry bean interests are represented by the Western Bean Dealers Association, organized in 1933, and the Idaho Bean Commission, which was created in 1957 by an act of the Idaho Legislature for the purpose of assisting the industry in the areas of research, seed production and the marketing and promotion of beans. For further information on Idaho bean products, contact either of these organizations:

Idaho Bean Commission
Diana Caldwell
821 W State Street,
Boise, ID 83702 USA
Tel: 1 208 334 3520
Fax: 1 208 334 2442
Email: Diana.Caldwell@bean.idaho.gov
Website: www2.state.id.us/bean

Western Bean Dealers Association
Lisa Knutz, Executive Treasurer
PO Box 641
Buhl ID 83316 USA
Tel: 1 208 731 1702
Fax: 1 208 537 6678
Email: westbean@gmail.com

MICHIGAN

The Michigan Bean Commission is comprised of 8 producers and one processor, appointed by the Governor with principal functions of directing market development, promotion and production research for Michigan beans. Founded in 1892, the Michigan Bean Shippers Association represents the major marketers of Michigan beans. For further information on the eleven classes of beans produced in Michigan, contact:

Michigan Bean Commission
Bob Green
1031 S. US 27,
St Johns, MI 48879 USA
Tel: 1 989 224 1361
Fax: 1 989 224 6374
Email: green@4wbi.net
Website: www.michiganbean.org

Michigan Bean Shippers Association
Jim Byrum
1501 North Shore Drive, Suite A
East Lansing, MI 48823 USA
Tel: 1 517 336 0226
Fax: 1 517 336 0227
Email: jim@miagbiz.org
Website: www.michiganbeanshippers.org

MINNESOTA/NORTH DAKOTA/WISCONSIN

The elevator community in Minnesota, North Dakota and Wisconsin is served by the North Central Bean Dealers Association, organized in 1977. Shippers interact with the Northarvest Bean Growers Association. Northharvest represents the dry bean growers of North Dakota and Minnesota – the largest grower group in the United States. Northharvest growers primarily produce Pinto, Navy, Black, and Kidney beans. Founded in 1976, Northarvest continues to fund extensive research and promotion activities for the betterment of the dry bean industry.

North Central Bean Dealers Association
Karl Berthold
PO Box 391, Thompson,
ND 58278 USA
Tel: 1 701 261 4157
Fax: 1 701 775 3289
Email: ncbda@gra.midco.net
Northarvest Bean Growers Association
Tim Courneya
50072 E. Lake Seven Road,
Frazee, MN 56544-8963 USA
Tel: 1 218 334 6351
Fax: 1 218 334 6360
Email: nhbean@loretel.net
Website: www.northarvestbean.org

NEW YORK
New York dry bean interests are represented by the New York Bean Shippers Association, which has served the New York bean community since 1924. For information on the types of beans produced in New York, contact:
New York State Bean Shippers Association
Hal Cole
PO Box K
Avon NY 14414 USA
Tel: 1 585 703 1165
Fax: 1 585 226 9105
Email: hacol@aol.com

ROCKY MOUNTAIN REGION
Since 1916, bean producers and shippers in Arizona, Colorado, Kansas, Montana, Nebraska, New Mexico, Texas, Utah and Wyoming have promoted the high quality of their bean production through the Rocky Mountain Bean Dealers Association. Comprising the largest production region in the United States for Pinto and Great Northern Beans, the RMBDA participates in a quality grading system which meets or exceeds the US government standards. Bean producers in the states of Colorado and Nebraska have joined together to promote their beans and to invest in research to improve the quality and cost efficiency of their production.

Colorado Dry Bean Administrative Committee
Robert Schork
31221 Northwoods,
Buena Vista, CO 81211 USA
Tel: 1 303 903 2004
Email: colorado.beans@gmail.com
Website: www.nebraskadrybean.com

Rocky Mountain Bean Dealers Association
Vickie Root, Executive Director
P.O. Box 1285
Elizabeth, CO 80107
Tel: 1 303 646 8883
Fax: 1 720 306 2878
Email: RMBDA1@gmail.com

WASHINGTON
Washington state bean interests are represented by the Washington Bean Dealers Association. For further information on Washington bean products, contact the following organization:
Washington Bean Dealers Association
Tom Grebb
PO Box 215,
Quincy, WA 98848 USA
Tel: 1 509 787 1544
Fax: 1 509 787 4040
Email: tom@centralbean.com

CORPORATE MEMBERS
ADM Edible Bean Specialties, Inc.
Gordon Gregory
4666 Faries Parkway
Decatur IL 62526
Tel: 1 217 451 2849
Email: g.gregory@adm.com

ADM Edible Bean Specialties is the largest U.S. dry bean originator. ADM EBS is vertically integrated from our Seedwest Division in Idaho and Wyoming. 17 commercial operations in the main dry bean producing states, to our dehydration facility in Enderlin, North Dakota. ADM EBS is a domestic supplier and exporter.

Bush Brothers & Company
Lynn Murray
1016 East Weisgarber Road,
Knoxville, TN 37909 USA
Tel: 1 865 588 7685
Fax: 1 865 584 8157
Email: lmurray@bushbros.com
Website: www.bushbeans.com

Bush Brothers & Company, headquartered in Knoxville, Tennessee and founded in 1908, is a family-owned food processor. The firm is a leading canner of bean products with production facilities in Tennessee and Wisconsin. Products are primarily sold through retail grocery stores, however, the company also has a foodservice line of products. Baked Beans are nationally distributed and receive significant advertising support. Additionally, the company is engaged in research and development efforts in support of bean-based products.
C & F Foods, Inc.
Luis Faura
15620 East Valley Blvd.
City of Industry CA 91744
Tel: 1 626-723-2315
Fax: 1 626 723 1010
Email: jcardella@cnf-foods.com
Website: www.cnf-foods.com

Specializing in quality and consumer satisfaction, C & F Food, Inc. is one of the largest packagers and distributors of beans, rice, barley, popcorn, peas and lentils in the United States.

Faribault Foods
Joel Gaustad, Senior Director of Sourcing
13512 Business Center Drive, NW
Elk River MN 55330
Tel: 1 763 258 5308
Email: jgaustad@faribaultfoods.com
Website: www.faribaultfoods.com

Faribault Foods is the leading branded whole bean supplier west of the Mississippi and a national market leader in branded, private label and contract manufacturing. We offer the broadest line of sauced and recipe based canned bean products in a range of sizes, packaging options and custom formulations.

Furmano Foods
Jim Kohl
P O Box 500
Northumberland PA 17857 USA
Tel: 1 570 473 3516
Fax: 1 570 473 7367
Email: jim.kohl@furmanos.com

Furmano is a leading canner of tomatoes, beans and vegetables that combines state-of-the-art agricultural and manufacturing technology with a kinship to the earth that comes from four generations of farming in heart of Pennsylvania.

Goya Foods, Inc.
Joseph Perez, Senior Vice President
100 Seaview Drive
Secaucus NJ 07094A
Tel: 201 348 4900
Email: joseph.perez@goya.com
Website: www.goya.com

The premier source for authentic Latino cuisine, Goya Foods is the largest, Hispanic-owned food company in the United States. Founded in 1936 by Don Prudencio Unanue and his wife Carolina, both from Spain, the Goya story is as much about the importance of family as it is about achieving the American dream.

Kelley Bean Company
Judd Keller
2407 Circle Drive
Scottsbluff, NE 69361 USA
Tel: 1 308 635 6438
Fax: 1 308 635 7345
Email: jkeller@kelleybean.com

From its humble beginnings in 1927, Kelley Bean Co. has grown to become one of the largest originators and marketers of dry edible beans in the world. Today, a third generation family management is in place and poised to lead a team of outstanding employees into the future.

L.H. Hayward
Connelly Hayward, President
5401 Toler St.
Harahan, LA 70123-5222
Tel: 1 504 733 8480
Website: www.camelliabeans.com

We are an 86-year-old 4th generation family business committed to superior quality and service. We are the packager and supplier of Camellia Brand dried beans, peas and lentils and Camellia Brand To Go microwave meals.
See the health, nutrition and culinary aspects of dry beans
Of special interest to dietitians, educators and consumers

- Interactive US dry beans map
- Searchable US dry beans suppliers database
- USDBC Members section with:
  - Board & Committee Reports
  - International Activity Reports
  - Member Forms and more
MAJOR US DRY BEAN CLASSES

**ADZUKI**
These are small, reddish brown beans with a nutty, sweet flavor. Adzuki beans are often used in Asian cuisines. They are particularly popular in Japanese cooking where they're used in confections.

**BABY LIMA**
Flat-shaped, creamy white-colored beans with a rich, buttery flavor. Baby lima beans are excellent in soups, stews and casseroles or just cooked with herbs and spices.

**BLACK BEAN**
Black beans are small ovals with deep black skins. They have creamy colored flesh with a mild, sweet, earthy taste and a soft texture. Sometimes called turtle beans, these beans are used in classic Latin American, Caribbean and Southwestern United States soups, stews and sauces.

**BLACK-EYE BEAN**
Blackeye beans are characterized by their kidney shaped, white skin with a small black eye and very fine wrinkles. They have a scented aroma, creamy texture and distinctive flavor. Originally from Africa, blackeye beans are also known as cowpeas and black-eyed peas and have rapid cooking potential, with no pre-soaking needed.

**CRANBERRY BEAN**
Cranberry beans are small rounded beans known for their creamy texture with a subtle, nut-like flavor. They are ivory in color with red markings that disappear on cooking. These beans are a favorite in northern Italian, Spanish and Portuguese cuisines.

**DARK RED KIDNEY BEAN**
Large, kidney-shaped bean with a deep reddish-brown color. They have a robust, full-bodied flavor and soft texture. Dark red kidney beans are most often used in chili and are also popular in salads and with rice.

**GARBANZO BEAN**
Garbanzo beans or chickpeas are usually beige to pale yellow in color with a nut-like taste and buttery texture. The garbanzo bean is especially popular in many Middle Eastern and Indian dishes such as hummus, falafels and curries.

**GREAT NORTHERN BEAN**
Great Northern beans are flat, kidney-shaped medium-sized white beans with a delicate flavor. Great Northern beans take on the flavors of the foods with which they are cooked which is why they are popular in France for making cassoulet (a white bean casserole). In the United States they are traditionally prepared as Boston baked beans.
LARGE LIMA BEAN
Sometimes called “butter beans”; large lima beans are flat-shaped, ivory-colored beans with a smooth creamy sweet flavor. Used in a popular American side dish called succotash, large limas make a good substitute for potatoes or rice and are excellent in soups and casseroles.

LIGHT RED KIDNEY BEAN
Large, kidney-shaped bean with a robust, full-bodied flavor and soft texture. Popular in the Caribbean region as well as Portugal and Spain, the light red kidney beans are most often used in chili, salads and paired with rice.

NAVY BEAN
Small white ovals with a mild flavor and powdery texture. Also known as pea beans. Most often used in pork and beans, or baked beans, also used in soups and stews, and are great pureed.

PINK BEAN
Small, pale, pink-colored beans with a rich, meaty flavor and a slightly powdery texture. Related to the kidney bean, pink beans turn reddish brown when cooked. Pink beans are often used in chili and are a favorite in Old West recipes.

PINTO BEAN
Medium-sized, oval-shaped bean with a mottled beige and brown skin, an earthy flavor and a powdery texture. Closely related to red kidney beans. When cooked, pintos lose their motting and turn brown. Most often used in refried beans, and are great for Tex-Mex and Mexican bean dishes.

SMALL RED BEAN
Dark red color with flavor and properties similar to red kidney, only smaller in size. Also called Mexican red bean, they hold both shape and firmness when cooked. Most often used in soups, salads, chili and Creole dishes.
DRY BEAN PRODUCTION ACROSS THE US

IOWA
Adzuki Beans

MINNESOTA
Black Beans
Cranberry Beans
Dark Red Kidney Beans
Great Northern Beans
Light Red Kidney Beans
Navy Beans
Pink Beans
Pinto Beans
Small Red Beans

WISCONSIN
Adzuki Beans
Black Beans
Cranberry Beans
Dark Red Kidney Beans
Great Northern Beans
Light Red Kidney Beans
Navy Beans
Otebo Beans
Pinto Beans
Small Red Beans
Yellow Eye Beans

MICHIGAN

NEW YORK
Black Beans
Light Red Kidney Beans

WISCONSIN
Light Red Kidney Beans
Dark Red Kidney Beans

IOWA

WISCONSIN
Light Red Kidney Beans
Dark Red Kidney Beans
COMPANIES BY BEAN CLASS

ADZUKI
- Global Merchandising Corp.
- PFI International, Inc.
- Toyota Tsubos America, Inc.

BABY LIMA
- Bridgewell Resources, LLC
- Colusa Milling Company
- Colusa Produce Corp.
- Global Merchandising Corp.
- Golden State Bean, LLC
- Kirsten Company, LLC
- L. H. Hayward & Co., LLC
- PL International, LLC
- Rhodes Stockton Bean Co-Op
- The Rice Company
- Tarke Warehouse
- Toyota Tsubos America, Inc
- Vernalis Warehouse, Inc.

BLACK BEAN
- Ackerman Marketing
- ADM/Edible Bean Specialties Inc.
- Bamp Marketing & Consulting Inc.
- Bayside Best Beans, LLC
- Cal dak International, LLC
- Camex Inc.
- Commodity Specialists Company
- Cooperative Elevator Company
- Cornerstone Commodities, LLC
- D.W. Sturt & Company
- Freeland Bean & Grain, Inc.
- Haberer Foods International, Inc.
- Johnstown Bean Company
- KC Trading Company, LLC
- Larson Grain Company
- Mayport Farmers Coop Edible Bean Division
- Multigrain International, LLC
- Nebraska Bean, Inc.
- New York Bean, LLC
- North Central Commodities
- Northern Feed & Bean
- Northwood Bean Co.
- P.W. Montgomery, LLC
- The Rice Company
- Ske Midwestern, Inc.
- Slauson Trading Company, LLC
- Srs Commodities, Ltd.
- St Hilaire Seed Company, Inc.
- Star Of The West Milling Company
- Steele & Company
- Thompsons
- Walton Ag Services
- Weststar Food Co., LLC
- Yanez International - Sales Agents

BLACK EYE BEAN
- C & F Foods, Inc.
- Cal-Bean & Grain Cooperative, Inc.
- Colusa Produce Corp.
- EP International Corp.
- Global Merchandising Corp.
- Golden State Bean, LLC
- Hinrichs Trading Company
- Kelley Bean Company
- Kirsten Company, LLC
- L. H. Hayward & Co., LLC
- L.H. Virkler & Co., Inc.
- PL International, LLC
- Trinidad Benham Corp.
- Western Trading Company

CRANBERRY BEAN
- Cooperative Elevator Company
- D.W. Sturt & Company
- Global Merchandising Corp.
- L.H. Virkler & Co., Inc.
- PL International, LLC
- The Rice Company
- Star Of The West Milling Company
- Steele & Company
- Western Trading Company
- Yanez International - Sales Agents
DARK RED KIDNEY BEAN
Bonanza Bean LLC
Chippewa Valley Bean Company
Cooperative Elevator Company
Cornerstone Commodities, LLC
Freeland Bean & Grain, Inc.
Global Merchandising Corp.
Haberer Foods International, Inc.
L.H. Virkler & Co., Inc.
PL International, LLC
P.W. Montgomery, LLC
The Rice Company
Slauson Trading Company, LLC
Star Of The West Milling Company
Steele & Company
Thompsons
Walhalla Bean Company

GREAT NORTHERN BEAN
Bayside Best Beans, LLC
C & F Foods, Inc.
Commodity Specialists Company
Cooperative Elevator Company
Cornerstone Commodities, LLC
D.W. Sturt & Company
EP International Corp.
Global Merchandising Corp.
Hinrichs Trading Company
Kelley Bean Company
Kirsten Company, LLC
L.H. Virkler & Co., Inc.
PL International, LLC
Rhodes Stockton Bean CO-OP
Western Trading Company

LARGE LIMA BEAN
C & F Foods, Inc.
Dompe Warehouse Company
Global Merchandising Corp.
Kirsten Company, LLC
L.H. Hayward & Co., LLC
Rhodes Stockton Bean CO-OP
The Rice Company
Trinidad Benham Corp.

LIGHT RED KIDNEY BEAN
Ackerman Marketing
Bayside Best Beans, LLC
Bonanza Bean LLC
C & F Foods, Inc.
Colusa Produce Corp.
Cooperative Elevator Company
Cornerstone Commodities, LLC
EP International Corp.
Global Merchandising Corp.
COMPANIES BY BEAN CLASS

NAVY BEAN
ADM/Edible Bean Specialties Inc.
Bamp Marketing & Consulting Inc.
Bayside Best Beans, LLC
Bridgewell Resources, LLC
C & F Foods, Inc.
Caldak International, LLC
Cooperative Elevator Company
Cornerstone Commodities, LLC
D.W. Sturt & Company
EP International Corp.
Freeland Bean & Grain, Inc.
Global Merchandising Corp.
KC Trading Company, LLC
Kelley Bean Company
Kirsten Company, LLC
L. H. Hayward & Co., LLC
L.H. Virkler & Co., Inc.
Nebraska Bean, Inc.
New York Bean, LLC
PL International, LLC
P.W. Montgomery, LLC
The Rice Company
Star Of The West Milling Company
Steele & Company
Trinidad Benham Corp.
Yanez International - Sales Agents

PINK BEAN
ADM/Edible Bean Specialties Inc.
Cooperative Elevator Company
Freeland Bean & Grain, Inc.
G. F. Bean Company, LLC
Global Merchandising Corp.
KC Trading Company, LLC
L. H. Hayward & Co., LLC
PL International, LLC
Slauson Trading Company, LLC
Star Of The West Milling Company
Steele & Company
Thompsons
Yanez International - Sales Agents

PINTO BEAN
21st Century Bean Processing LLC
Ackerman Marketing
ADM/Edible Bean Specialties Inc.
Bamp Marketing & Consulting Inc.
C & F Foods, Inc.
Caldak International, LLC
Camex Inc.
Commodity Specialists Company
Cooperative Elevator Company
Cornerstone Commodities, LLC
D.W. Sturt & Company
Forest River Bean Co., Inc.
Freeland Bean & Grain, Inc.
G. F. Bean Company, LLC
Global Merchandising Corp.
Hinrichs Trading Company
Jack’s Bean Company LLC
Johnstown Bean Company
KC Trading Company, LLC
Kelley Bean Company
Kirkeide’s Northland Bean Co., Inc.
Kirsten Company, LLC
Larson Grain Company
L. H. Hayward & Co., LLC
L.H. Virkler & Co., Inc.
Mayport Farmers Coop Edible Bean Division
Multigrain International, LLC
Nebraska Bean, Inc.
Nebraska Dry Bean Associates, Inc.
North Central Commodities
Northern Feed & Bean
Northwood Bean Co.
PL International, LLC
P.W. Montgomery, LLC
The Rice Company
Ske Midwestern, Inc.
Slauson Trading Company, LLC
Srs Commodities, Ltd.
St Hilaire Seed Company, Inc.
Star Of The West Milling Company
Stateline Bean Producers Cooperative
Steele & Company
Thompsons
Trinidad Benham Corp.
Walhalla Bean Company
Walton Ag Services
Western Trading Company
Weststar Food Co., LLC
Yanez International - Sales Agents

**SMALL RED BEAN**

- Ackerman Marketing
- ADM/Edible Bean Specialties Inc.
- Bayside Best Beans, LLC
- C & F Foods, Inc.
- Cooperative Elevator Company
- D.W. Sturt & Company
- EP International Corp.
- Global Merchandising Corp.
- KC Trading Company, LLC
- L.H. Virkler & Co., Inc.
- PL International, LLC
- Slauson Trading Company, LLC
- Star Of The West Milling Company
- Steele & Company
- Walton Ag Services

**OTHERS:**

**GREEN BABY LIMA BEAN**

- California Bean & Pea, Inc.
- Farmer Bean & Seed, LLC
- Global Merchandising Corp.
- J .P. Wilson
- Nebraska Bean, Inc.
- The Rice Company
- Treasure Valley Seed Co.
- Valley Bean & Grain Co., Inc.

**OTEBO BEAN**

- Johnson's Farm Company
- PFI International Inc.
- Toyota Tsusho America, Inc

**WHITE KIDNEY BEAN**

- Cooperative Elevator Company
- New York Bean, LLC
- Star Of The West Milling Company

**YELLOW BEAN**

- Colusa Produce Corp.
- Melmont Bean & Seed, Inc.
- Nebraska Bean, Inc.
- Rhodes Stockton Bean CO-OP

**YELLOW EYE BEAN**

- Global Merchandising Corp.
- J .P. Wilson
ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

21ST CENTURY BEAN PROCESSING LLC
PO Box 6
Sharon Springs, KS 67758-0006 USA
Tel: 1 785 852 4203
Fax: 1 785 852 4105
Email: beanproc@sunflower telco.com
Contact: Ron Meyers
Company Description: Processor/Shipper. Processor of Pintos produced in Colorado, Kansas, Texas and Nebraska; approximately 11,000 MT per year. Packaging available from 1# to 50kg, as well as bulk shipments.
Exports/Sells Quantities of 1000 MT or More: Pinto.

ACKERMAN MARKETING
PO Box 381
Frankenmuth MI 48734 USA
Tel: 1 989 652 3469
Fax: 1 989 652 0064
Email: lacker1792@aol.com
Contact: Lyle Ackerman
Company Description: Ackerman Marketing trades canning and package quality Pinto, Black, Navy, Small Red, Light Red Kidney, Dark Red Kidney, Great Northern, Cranberry, Yelloweye, White Kidney, Garbanzo, Green & Yellow Peas, Lentils.
Exports/Sells Quantities of 1000 MT or More: Pinto, Small Red, Light Red Kidney & Black.

ADM/EDIBLE BEAN SPECIALTIES INC.
4666 Faries Parkway
Decatur, IL 62526-5666 USA
Tel: 1 217 451 2849 / 1 800 637 5843
Fax: 1 217 451 2834
Email: g.gregory@adm.com
Website: www.adm.com
Contact: Gordon Gregory
Company Description: Exporter, Processor/Shipper. ADM Edible Bean Specialties is vertically integrated from our Seedwest Division in Idaho and Wyoming, 17 commercial operations in the main dry bean producing states, to our dehydration facility in Enderlin, North Dakota. ADM EBS is a domestic supplier and exporter.
Exports/Sells Quantities of 1000 MT or More: Black, Navy, Pink, Pinto & Small Red.
Other Bean Classes Handled: Baby Lima, Dehydrated Edible & Seed.

BAMP MARKETING & CONSULTING INC.
9101 Liken Road
Sebewaing, MI 48759 9572 USA
Tel: 1 989 883 9179
Fax: 1 989 883 9179 (same as phone)
Cell: 1 989 551 2267
Email: beanman@bampmarketing.com
Website: www.bampmarketing.com
Contact: Mike Eisengruber
Company Description: BAMP trades Navy, Black, Pinto, Small Red, Light Red Kidney, Dark Red Kidney, Great Northern, Otebo, Yellow Eye, Pink, Bush Cranberry, Vine Cranberry & White Kidney. BAMP Marketing & Consulting Inc is also a marketing information company which works with end users and growers providing marketing information.
Exports/Sells Quantities of 1000 MT or More: Black, Navy & Pinto.

ALVARADO BEAN COMPANY
PO Box 961
Alvarado, MN 56710-0961 USA
Tel: 1 218 965 4668
Fax: 1 218 965 4916
Email: albean@wiktel.com
Contact: Scott Hoff
Company Description: Processor/Shipper. We buy, clean & process Black, Cranberry, Great Northern, Pink, Pinto & Navy. We specialize in doing canning quality with individual lot identity.
BAYSIDE BEST BEANS, LLC
418 Union Street
Sebewaing, MI 48759 USA
Tel: 1 989 883 2628
Fax: 1 989 883 2839
Email: bayside@airadv.net
Contact: Brad Witek
Company Description: Exporter & Processor/Shipper. We are a grower-owned company with quality as our top priority both on the farm and in our plant. We are well-known for our quality worldwide. All our beans are 100% electric eyed and our plant is designed for beans only.
Exports/Sells Quantities of 1000 MT or More: Black, Great Northern, Navy, Small Red, Light Red Kidney.
Other Bean Classes Handled: Adzuki, Bush Cranberry, Dark Red Kidney, Pinto, Small White, Otebo, Vine Cranberry, Yellow Eye.

BIRD ISLAND BEAN CO. LLC
P.O. Box 249
Bird Island, MN 55310 USA
Tel: 1 320 365 3070
Fax: 1 320 365 3811
Email: nate@bbcllc.com
Website: www.bbcllc.com
Contact: Larry Serbus
Company Description: Food-quality navy bean processor and broker of all dry beans co-products for the biofuels market.

BOLLINGBERG SEEDS
5353 Hwy 15
Cathay ND 58422 USA
Tel: 1 701 984 2486
Fax: 1 701 984 2485
Email: bsckurt@hotmail.com
Website: www.bollingbergseeds.com
Contact: Kurt Bollingberg, Owner/Operator
Company Description: Certified seed conditioner with a 70 mt certified scale on the farm. We sell Pinto and Black Turtle Bean seed.
Bean Classes Handled: Pinto, Black.

BONANZA BEAN LLC
PO Box 164
Morris MN 56267
Tel: (320)-585-2326
Fax: (320)-585-2323
Email: cork.fehr@bonanzabeans.com
Contact: Cork Fehr
Company Description: Processor and Shipper of Dark and Light Red Kidney Beans.

Exports/Sells Quantities of 1000 MT or More: Dark Red Kidney and Light Red Kidney.

BRIDGEWELL RESOURCES LLC
12420 SE Carpenter Drive
Clackamas, Oregon 97015 USA
Tel: 1 503 742 1171 & 1 503 872 3499
Fax: 1 503 723 9144 & 1 503 238 2669
Email: gkribs@bridgewellres.com & jbarnes@bridgewellres.com
Website: www.bridgewellresources.com
Contact: Gordy Kribs & John Barnes
Languages (other than English): Spanish
Company Description: Exporter of all US bean varieties.
Exports/Sells Quantities of 1000 MT or More: Baby Lima & Navy.
Other Bean Classes Handled: Adzuki, Black, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Large Lima, Light Red Kidney & Small Red.

BUSH BROTHERS & COMPANY
1016 E Weisgarber Road
Knoxville, TN 37909-2669 USA
Tel: 1 865 588 7685
Cell: (865) 805-6898
Fax: 1 865 450 4189
Email: lmurray@bushbros.com
Website: www.bushbeans.com
Contact: Lynn Murray

BIG D RANCH
7590 South Ten Mile Road
Meridian, ID 83642 USA
Tel: 1 208 888 1710
Fax: 1 208 888 0075
Email: rddurrant@MSN.com
Website: BigDRanch.com
Contact: Richard Durrant
Languages (other than English): Spanish
Bean Classes Handled: Pinto.
Company Description: Canner. A family-owned business for 100 years. “BUSH’S BEST” brand is the nation’s leading prepared bean. Headquartered in Knoxville, Tennessee with production locations in Tennessee and Wisconsin.

C & F FOODS, INC.
22689 Highway 30
Hansen, ID 83334 USA
Tel: 1 208 423 4900
Fax: 1 509 423 4903
Email: jearl@cnf-foods.com
Website: www.cnf-foods.com
Additional US offices: City of Industry, CA
Contact: Joyce Earl

Company Description: Packager, Exporter, Processor/Shipper. Specializing in quality and customer satisfaction, C & F Foods, Inc. is one of the largest packagers and distributors of beans, rice, barley, popcorn, peas and lentils in the United States.

Exports/Sells Quantities of 1000 MT or More: Pinto, Black, Great Northern, Blackeye, Small Red, Large Lima, Light Red Kidney & Navy.

Other Bean Classes Handled: Pink, Baby Lima, Cranberry Garbanzos & Dark Red Kidneys.

C.R. ZORNOW, INC.
PO Box 146, 2257 CR #4
Seneca Castle, NY 14547 USA
Tel: 1 585 526 5427
Fax: 1 585 526 5728
Email: duane@thompsongrain.com
Contact: Duane Thompson

Company Description: Processor/Shipper. The New York State Bean Shipper Association is composed of 6 dealers/shippers located in NY State. The dealers represent and purchase beans from growers in that region. Light Red Kidneys and Black Turtle Soup Beans are the main varieties grown and to a lesser extent White Kidneys, Cranberries and Dark Red Kidneys are also planted.

Bean Classes Handled: Black & Light Red Kidney.

Other Bean Classes Handled: Adzuki, Garbanzo, Great Northern, Navy, Pink & Seeds.

C.T. SMITH CO.
P.O. Box 130
Pleasanton, TX 78064 USA
Tel: 1 830 569 2140
Fax: 1 830 569 6163
Email: carl@ctsmithco.com
Contact: Carl T. Smith III

Company Description: Contract grows and processes over 30 varieties of southern peas or cowpeas including Blackeyes, Creams, Crowders and Purplehulls for the seed and food trades. Family business since 1965. Production is in Teas, New Mexico, Oklahoma and Central America.

Bean Classes Handled: Blackeye.

CAL-BEAN & GRAIN COOPERATIVE, INC.
PO Box D
Piney, CA 93256-1004 USA
Tel: 1 559 757 3581
Fax: 1 559 757 1324
Email: gluckett@calbean.com
Contact: Gary Luckett

Company Description: Processor/Shipper. Cal-Bean & Grain cooperative, Inc is a grower owned cooperative which provides cleaning, marketing, warehousing and shipping of Blackeyes and Garbanzos.

Exports/Sells Quantities of 1000 MT or More: Blackeyes & Garbanzos.

CALDAK INTERNATIONAL, LLC
1790 32nd Ave S
Fargo, ND 58103 USA
Tel: 1 701 280 0061
Fax: 1 701 280 0056
Email: kbeckius@caldakintl.com
Contact: Kirk Beckius

Exports/Sells Quantities of 1000 MT or More: Black, Navy & Pinto

Other Bean Classes Handled: Cranberry, Blackeye, Dark and Light Red Kidney & Great Northern.

CALIFORNIA BEAN & PEA, INC.
PO Box 1312
Tulare, CA 93275-1312 USA
Tel: 1 559 685 9491
Fax: 1 559 685 9510
Email: BeansR4U@aol.com
Contact: Joel Parreire

Company Description: Dealer.

CAMEX INC.
PO Box 17370
Boulder, CO 80308-0370 USA
Tel: 1 303 652 2000
Fax: 1 303 652 2011
Email: camex@comcast.net
Contact: Mario Beekes
Company Description: Broker. 30 years of export experience. Brokering about 250,000 metrics tons annually of dried peas, beans, lentils and seed crops.
Exports/Sells Quantities of 1000 MT or More: Black, Garbanzo, Great Northern & Pinto.
Other Bean Classes Handled: Baby Lima, Blackeye, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink & Small Red.

CHIPPEWA VALLEY BEAN COMPANY
N2960 730th Street
Menomonie, WI 54751 USA
Tel: 1 715 664 8342
Fax: 1 715 664 8344
Email: cbrown@cvbean.com
Contact: Cindy Brown
Languages (other than English): Spanish & German
Company Description: Exporter, Grower & Processor. With over 35 years of experience, Chippewa Valley Bean is known for high quality beans worldwide. We offer a full range of services from identity preservation to specialized milling and packaging. Our entire product line is GMO free.
Exports/Sells Quantities of 1000 MT or More: Dark Red Kidney.
Other Bean Classes Handled: Light Red Kidney.

COLUMBIA BEAN & PRODUCE CO. INC.
PO Box 122
Moses Lake, WA 98837
Tel: 1 509 765 8893
Fax: 1 509 766 1255
Email: scott@columbiabean.com
Website: www.columbiabean.com
Contact: Scott Garrett
Bean Classes Handled: Black, Dark Red Kidney, Great Northern, Large Lima, Light Red Kidney, Pinto & Small Red.

CHS INC.
PO Box 469
Othello, WA 99344-0469 USA
Tel: 1 509 488 9681
Fax: 1 509 488 9983
Email: royal.muller@chslnc.com
Contact: Royal Muller
Company Description: Exporter & Processor/Shipper. Processor of eight varieties of beans. Packed in 25#, 50#, 100# and bulk totes. Shipping export and domestic.

COLGATE COMMODITIES
HC 2 Box 17
Colgate, North Dakota 58046-9514 USA
Tel: 1 701 945 2580
Fax: 1 701 945 2634
Email: nelsondm@polarcomm.com
Contact: Dean Nelson
Company Description: Grower & Processor/Shipper.
COLUSA MILLING COMPANY
PO Box 549
Colusa, CA 95932 USA
Tel: 1 530 458 8201
Fax: 1 530 458 8203
Email: cmc@syix.com
Contact: Greg Smith
Company Description: Grower & Processor/Shipper. Colusa Milling Company is a grower-owned facility specializing in Baby Lima & Blackeye production & processing. We have a strong experienced grower base and a prime location.
Exports/Sells Quantities of 1000 MT or More: Baby Lima.
Other Bean Classes Handled: Black, Blackeye, Cranberry, Dark Red Kidney & Green Baby Lima.

COLUSA PRODUCE CORP.
1954 Progress Rd.
Meridian, CA 95957 USA
Tel: 1 530 696 0121
Fax: 1 530 696 0119
Email: jimwallace@ecolusa.com
Website: www.ecolusa.com
Contact: Jim Wallace
Languages (other than English): Spanish
Company Description: Colusa Produce is a grower, processor, exporter and trader of beans and bean seed. We handle all varieties.
Exports/Sells Quantities of 1000 MT or More: Baby Lima, Black, Blackeye, Garbanzo, Light Red Kidney & Yellow (Mayacoba, Peruano, Canario).
Other Bean Classes Handled: Cranberry, Dark Red Kidney, Green Baby Lima, Large Lima, Pink, Seeds & Organic (all varieties).

COMMODITY SPECIALISTS COMPANY
515 Kimbark Street, Suite 105
Longmont, CO 80501
Tel: 1 303 772 5700
Fax: 1 303 772 5740
Email: dwunderlich@csc-world.com
Website: www.csc-world.com
Contact: Dan Wunderlich
Company Description: Exporter & Processor/Shipper. Involved in the international trading of all beans. Our ability to originate beans in Colorado, Nebraska, and North Dakota provides CSC with a supply of quality Great Northern, Pintos, Blacks and Navys that are marketed all over the world.
Exports/Sells Quantities of 1000 MT or More: Black, Great Northern & Pinto.
Other Bean Classes Handled: Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Light Red Kidney, Navy & Small Red.

COOPERATIVE ELEVATOR COMPANY
7211 E. Michigan Avenue
Pigeon, MI 48765 USA
Tel: 1 989 453 4553
Fax: 1 989 453 3942
Email: rob.chandonet@costarbean.com
Website: www.coopelev.com
Contact: Rob Chandonet
Company Description: Processor / Shipper. Dry bean originator and processor that markets beans in cooperation with Star of the West Milling Company.
Exports/Sells Quantities of 1000 MT or More: Black, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto, Small Red & White Kidney.
Other Bean Classes Handled: Yellow Eye

CORNERSTONE COMMODITIES, LLC
7733 Park Ridge Circle
Fort Collins, CO 80528-8909 USA
Tel: 1 970 223 4335
Fax: 1 970 226 1793
Email: cornerstonebean@aol.com
Contact: Steve Osborn
Company Description: Exporter & Packager. Staff has combined experience of over 35 years in beans. Specializing in exportation, origination, and statistical information on production areas, packaging, customer service and detailed execution of contracts.
Exports/Sells Quantities of 1000 MT or More: Black, Dark Red Kidney, Garbanzo, Great Northern, Light Red Kidney, Navy & Pinto.
Other Bean Classes Handled: Baby Lima & Blackeye.
D.W. STURT & COMPANY
PO Box 2069
5444 Jone Landing
Petoskey, MI 49770 USA
Tel: 1 231 347 5424
Fax: 1 231 347 5967
Email: dsturt@dwsturt.com,
kimvance@q.com; gdsturt@dwsturt.com
Contact: Daniel W. Sturt; Kim Vance;
Griffin Sturt
Company Description: Broker of dry
beans, peas, lentils, popcorn and
sunflowers.
Exports/Sells Quantities of 1000
MT or More: Pinto, Black, Navy,
Great Northern, Cranberry, Small
Red.
Other Bean Classes Handled: Light
Red Kidney, Dark Red Kidney,
Garbanzo, Green & Yellow Peas,
Lentils.

DOMPE WAREHOUSE
COMPANY
PO Box 247
Crows Landing, CA 9513 USA
Tel: 1 209 837 4725
Fax: 1 209 837 4720
Email: dave@dompebeans.com
Contact: Dave Mendonca
Languages (other than English): Spanish.
Company Description: Grower &
Processor/Shipper. Family-owned
bean processor established in 1943.
Specializing in Lima, located near
Oakland Port in California.
Exports/Sells Quantities of 1000
MT or More: Large Lima.

Other Bean Classes Handled: Baby
Lima, Blackeye & Green Baby Lima.

EP INTERNATIONAL CORP.
18 Technology Drive, Suite 156
Irvine, CA 92618 USA
Tel: 1 949 450 1245
Fax: 1 949 450 1275
Email: willism.kim@beanexporter.com
Website: www.beanexporter.com
Contact: William Kim
Languages (other than English):
Korean, French & Spanish.
Company Description: Exporter,
Packager & Processor/Shipper. Established in 1989 to
export pulses such as beans, peas, lentils and
seeds. Our goal is to supply specially
developed crops at competitive
prices in a timely manner.
Exports/Sells Quantities of 1000
MT or More: Blackeye, Garbanzo,
Great Northern, Light Red Kidney,
Navy & Small Red.
Other Bean Classes Handled: Adzuki, Baby Lima, Black, Cranberry,
Dark Red Kidney, Green Baby Lima,
Large Lima, Pink, Pinto & Organic
Fava.

FARMER BEAN & SEED, LLC
PO Box 455
Quincy, WA 98848 USA
Tel: 1 509 787 3066
Fax: 1 509 787 2936
Email: farmerbean@verizon.net
Contact: Melva Calloway
Company Description: Processor/
shipper. Since 1980, Farmer Bean
& Seed, LLC has produced quality
Small Red, Green Baby Lima, Small
White, Pinto, Black, and Cranberry
beans for export and domestic
markets.
Bean Classes Handled: Green Baby
Lima, Pinto, Small Red, Black &
Cranberry.

FARIBAULT FOODS INC.
128 15th St NW
Faribault, MN 55021 USA
Tel: 1 507 331 1488
Email: jgaustad@faribaultfoods.com
Website: www.faribaultfoods.com
Contact: Joel Gaustad, Senior
Director of Sourcing
Company Description: Faribault
Foods is the leading branded whole
bean supplier west of the Mississippi
and a national market leader in
branded, private label and contract
manufacturing. We offer the broadest
line of sauced and recipe based
canned bean products in a range of
sizes, packaging options and custom
formulations.
Bean Classes Handled: Navy, Pinto,
White, Dark & Light Red Kidney,
Black, Pink, Garbanzo. Organic and
conventional.
FISCHBEIN COMPANY
151 Walker Road
Statesville NC 28625 USA
Tel: 1-704-871-1159
Fax: 1-704-924-7936
Email: sales@fischbein.com
Website: www.fischbein.com
Contact: Garry C. Jones
Languages (other than English): Spanish
Company Description: Fischbein manufactures and markets a full line of net weigh bagging scales, automated bag handling and bag closing equipment for a variety of bagging operations.

FOREST RIVER BEAN CO., INC.
PO Box 68, 600 Carpenter Ave
Forest River ND 58233 USA
Tel: 1 701 248 3261
Fax: 1 701 248 3766
Email: brians@invisimax.com
Website: www.freelandbeanandgrain.com
Contact: Roger Hupfer
Company Description: Country bean and grain elevator, originates only Black beans. 100% ScanMaster sorted and we are able to polish. Packaging options: 100# bags/2000# totes/4000# totes/bulk hopper car/box car. Home of the Great Lakes brand.
Exports/Sells Quantities of 1000 MT or More: Pinto, Navy, Pink, Dark Red Kidney, Black.

FURMANO FOODS
P O Box 500
Northumberland PA 17857 USA
Tel: 1-570-473-3516
Fax: 1-570-473-7367
Email: jim.kohl@furmanos.com
Contact: Jim Kohl
Company Description: Furmano is a leading canner of tomatoes, beans and vegetables that combines state-of-the-art agricultural and manufacturing technology with a kinship to the earth that comes from four generations of farming in heart of Pennsylvania.

GLOBAL MERCHANDISING CORP.
5 Dorman Ave.
San Francisco, CA 94124 USA
Tel: 1 415 285 5500
Fax: 1 415 641 0952
Email: alex@globalexporter.com
Website: www.globalexporter.com
Contact: Alex Alvarez
Languages (other than English): Spanish, French, Russian & Filipino.
Company Description: Exporter. For many years, Global has been one of the ten largest exporters in northern California.
GOLDEN STATE BEAN, LLC
PO Box 338
Tracy, CA 95378 USA
Tel: 1 209 339 9145
Fax: 1 209 365 0820
Email: kenkirsten@sbcglobal.net
Contact: Ken Kirsten
Company Description: Exporter & Processor/Shipper. We deal in all domestic varieties of beans; major export commodities are Baby Limas and Light Red Kidneys. Smaller amounts of all varieties are exported.
Exports/Sells Quantities of 1000 MT or More: Baby Lima, Blackeye & Light Red Kidney.
Other Bean Classes Handled: Garbanzo, Green Baby Lima, Large Lima & Seeds.

GREAT WEST, INC.
8950 Barrons Blvd Ste 102
Highlands Ranch, CO 80129-2373 USA
Tel: 1 303 471 4050
Fax: 1 303 471 0379
Email: dprusse@greatwestinc.com
Contact: David Prusse
Company Description: Exporter & Dealer. Great West trades dry beans as well as frozen meat products. We specialize in dealing directly with the processors and attempt to find our customers product below the market prices.
Bean Classes Handled: Black, Dark Red Kidney, Garbanzo, Navy, Pink, Pinto, Edible Green Peas, Small Red, & Split Beans of all varieties.

HABERER FOODS INTERNATIONAL, INC.
14710 County Road 1
Morris, MN 56267 USA
Tel: 1 320 795 2468
Fax: 1 320 795 2986
Cell: 1 320 760 8059
Email: randyh@runestone.net
Contact: Randy Haberer
Company Description: Haberer Foods, located in west central Minnesota, originates, processes, packages and ships dark red kidney, light red kidney and black turtle beans both domestic and export.
Exports/Sells Quantities of 1,000 MT or More*: Dark Red Kidney, Light Red Kidney, Black.

HINRICHS TRADING COMPANY
155 SE Kamiaken St
Pullman WA 99163 USA
Tel: 1 509 332 8888
Fax: 1 509 332 0738
Email: phil@hinrichstrading.com
Website: www.hinrichstrading.com
Contact: Phillip Hinrichs
Company Description: Hinrichs Trading Company is a full-service processor and supplier of high-quality dry beans, chickpeas, dry peas, lentils and popcorn. We supply top quality and prompt service to our domestic and international packaging and canning customers.
Exports/Sells Quantities of 1000 MT or More: Black, Blackeye, Garbanzo, Great Northern, Pinto.

GOYA FOODS, INC.
100 Seaview Drive
Secaucus NJ 07094 USA
Tel: 1 201-348-4900
Email: joseph.perez@goya.com
Website: www.goya.com
Contact: Joseph Perez
Company Description: The premier source for authentic Latino cuisine, Goya Foods is the largest, Hispanic-owned food company in the United States. Founded in 1936 by Don Prudencio Unanue and his wife Carolina, both from Spain, the Goya story is as much about the importance of family as it is about achieving the American dream.

IDAHO SEED BEAN CO.
P. O. Box 1072
Twin Falls, ID 83303 USA
Tel: 1-208-734-5221
Fax: 1-208-733-1984
Email: isbco@filetel.com
Contact: John Dean
Company Description: Grower, processor and shipper of high quality bean seed, offering dry bean breeding and contract seed stock maintenance service.
Bean Classes Handled: Pinto, Pink, Black, Light Red Kidney, Dark Red Kidney, Navy
ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

J.P. WILSON
PO Box 5472
Twin Falls, ID 83332 USA
Tel: 1 208 734 7190
Fax: 1 208 733 8579
Mobile: 1 208 420 5782
Email: bluehart@lightcom.net
Contact: Carter Wilson
Company Description: Buyer/Shipper. Buying, selling and reprocessing all grades of beans including all types of garden beans. Buy, sell and reprocess off-grades and splits in the market.

JACK'S BEAN COMPANY LLC
402 N. Interocian Avenue
Holyoke, CO 80734 1000 USA
Tel: 1 970 854 3702
Fax: 1 970 854 3707
Cell: 1 720 635 8839
Email: steve@JacksBean.com
Website: www.JacksBean.com
Contact: Steven L. Brown
Company Description: Grower, Processor & Shipper. Grower owned with all irrigated production. Consistent and high quality. Special packing upon request in addition to normal bulk totes, 50KG, 100 lb, 50 lb, WPP, burlap and paper.
Exports/Sells Quantities of 1000 MT or More: Light Red Kidney & Pinto.
Other Bean Classes Handled: Black.

JOHNSON’S FARM COMPANY
1132 E Coggins Road
Pinconning, MI 48650 USA
Tel: 1 989 879 2248
Fax: 1 989 879 2049
Email: jfc@speednetlc.com
Contact: Raymond Johnson
Company Description: Farmer / Processor. Processes Navy, Black, Pinto Light and Dark Red Kidney, Cranberry, Otebo and other varieties.
Bean Classes Handled: Navy, Black, Pinto Light and Dark Red Kidney, Cranberry, Otebo and other varieties.

JOHNSTON BEAN COMPANY
3295 Johnstown St.
Johnstown, ND 58235-4500 USA
Mail: PO Box 5, Gilby, ND 58235-0005 USA
Tel: 1 701 869 2680
Fax: 1 701 869 2692
Email: jbc@polarcomm.com
Contact: Jim Karley
Company Description: Grower, Processor and Exporter. We have 25 years experience selling beans in both domestic and international markets. Very familiar with export finance and documentation requirements.
Exports/Sells Quantities of 1000 MT or More: Black & Pinto

KC TRADING COMPANY, LLC
4885 Riverhead Road, Suite E
Boulder, CO 80301 USA
Mail: PO Box 20037, Boulder, CO 80308 USA
Tel: 1 919 200 4006
Fax: 1 303 975 6528
Additional US offices in: Kimberly, Idaho
Email: info@kctradingcompany.com
Website: www.kctradingcompany.com
Contact: Wayne Carrick, Kanaria Carrick, Bob Allen, Tom Harmon, Taline Der Yegiayan.
Languages (other than English): French, Arabic, Spanish, Armenian.
Company Description: International Trader. KC Trading Co. brings 48 years of combined experience in export sales and logistics to the service of their customers. Specialized in dry beans, garbanzos, dry peas, lentils, popcorn and oil seeds.
Exports/Sells Quantities of 1000 MT or More: Pinto, Black, Navy, Great Northern, Dark & Light Red Kidney, Pink, Small Red, Garbanzo

KELLY BEAN CO., INC.
PO Box 2488
Scottsbluff, NE 69363-2488 USA
Tel: 1 308 635 6438
Fax: 1 308 635 7345
Email: ssnyder@kelleybean.com
Website: www.kelleybean.com
Additional US offices in: Durand, MI, Maple Grove, MN & Dallas, TX.
Contact: Stephen Snyder
Languages (other than English): Spanish
KIRKEIDE’S NORTHLAND BEAN CO., INC.
4520 12th Street NE
Fessenden, ND 58438 USA
Tel: 1 701 547 3466
Fax: 1 701 547 3539
Email: kirkeide@goNDTC.com
Contact: Jim Kirkeide

Company Description: Processor / Shipper. One of only a few facilities that actually grows, processes and markets beans, KNBC specializes in Pintos. The plant utilizes an electronic color sorter and wash plant for quad-cleaned beans.

Exports/Sells Quantities of 1000 MT or More: Pinto.

Other Bean Classes Handled: Black & Navy.

KIRSTEN COMPANY, LLC
P.O. Box 2607
Lodi, CA 95240 USA
Tel: 1 209 333 1100
Fax: 1 209 333 1182
Email: dave@kirsten.com
Website: www.kirsten.com
Contact: Dave Kirsten

Languages (other than English): Spanish

Company Description: Exporter, Dealer, & Processor/Shipper of US beans and peas, with over 70 years of domestic and international trading experience.

Exports/Sells Quantities of 1000 MT or More: Baby Lima, Blackeye, Garbanzo, Large Lima, Light Red Kidney, Navy, Pinto.

Other Bean Classes Handled: Cream Peas, Crowder Peas, Field Peas, Green Baby Limas.
L.A. HEARNE COMPANY
512 Mitz Rd.
King City, CA 93930 USA
Tel: 1 831 385 5441
Fax: 1 831 385 4377
Email: Francis@hearneco.com
Contact: Francis Giudici
Company Description: Processor / Shipper. Specializing in canning quality Large Lima beans.
Bean Classes Handled: Large Lima.

L.H. VIRKLER & CO., INC.
PO Box 4228
Ormond Beach, FL 32175-4228 USA
Tel: 1 386 677 0446
Fax: 1 386 677 0288
Cell: 1 386 451 7323
Email: lhvirklerco@hotmail.com
Skype ID: LHVIRKLER
Contact: Lynn Virkler
Company Description: Broker & Consultant. We are domestic & international brokers of all beans, peas & lentils. We have 29 years experience in the business. We focus on being a full service organization handling many other agricultural food products as well.
Exports/Sells Quantities of 1000 MT or More: Black, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Light Red Kidney, Navy, Pinto & Small Red.

L.M. DAVENPORT, INC.
1737 E. 1800 S.
Gooding, ID 83330 USA
Tel: 1 208 934 5609
Fax: 1 208 934 5604
Email: lmdbeans@northrim.net
Contact: Rich Curtis
Company Description: Buyer, seller and processor of commercial and organic beans.
Bean Classes Handled: Pinto, Organic Pinto, Small Red, Great Northern, Small White, Black.

LARSON GRAIN COMPANY
100 Second Ave
Englevale ND 58033-5000 USA
Tel: 1 701 683 5246
Fax: 1 701 683 4233
Email: nick.shockman@larsongrain.com
Website: www.larsongrain.com
Contact: Nick Shockman
Company Description: Processor / Shipper. Leading regional shipper of beans. We can package 50lb, 100 lb and 50kg as well as one and two ton bulk tote. We also ship bulk rail and bulk truck. We are serviced by Red River Valley and Western Railroad, a short line carrier for the BNSF.
Exports/Sells Quantities of 1000 MT or More: Black & Pinto.

LEE BEAN & SEED, INC.
PO Box 37 Borup, MN 56519-0037 USA
Tel: 1 218 494 3330
Fax: 1 218 494 3333
Email: mharless@feltontel.net
Website: www.leeseedfarm.com
Contact: Mark Harless
Company Description: Grower & Processor/Shipper. Family owned and operated, we have supplied top quality beans for the past 40 years.
Exports/Sells Quantities of 1000 MT or More: Navy.
Other Bean Classes Handled: Black & Pinto.

LOMPOC WAREHOUSE CORP.
1119 West Laurel Ave.
Lompoc, CA 93436 USA
Tel: 1 805 736 2517
Fax: 1 805 736 2766
Contact: Jerry Signorelli
Company Description: Processor/Shipper. We clean and process Large Lima Beans.
Bean Classes Handled: Large Lima.

MAYPORT FARMERS COOP EDIBLE BEAN DIVISION
1020 Morrison Ave. Portland, ND 58274-4305 USA
Mail: Box 338 Portland, ND 58274-0338 USA
Tel: 1 701 786 4062
Fax: 1 701 786 4098
Contact: Jeff Chandler or Deb Benson

Company Description: Processor/Shipper. Leading regional shipper of beans. We can package 50lb, 100 lb and 50kg as well as one and two ton bulk tote. We also ship bulk rail and bulk truck. We are serviced by Red River Valley and Western Railroad, a short line carrier for the BNSF.
Exports/Sells Quantities of 1000 MT or More: Black & Pinto.
Company Description: Processor/Shipper. MayPort Farmers is a grower-owned cooperative which has been in operation for over 20 years. Our small North Dakota coop specializes in Pinto and Black Turtle processing.

Exports/Sells Quantities of 1000 MT or More: Black & Pinto.

MELMONT BEAN & SEED, INC.
4842C Southside Blvd
Nampa ID 83686 USA
Tel: 1 208 495 2818
Fax: 1 208 495 2818
Email: brentzeyer@yahoo.com
Contact: Brent Zeyer

Company Description: Seed production and sales, custom cleaning, processor/shipper. Grower-owned and operated for 18 years.

Bean Classes Handled: Pinto, Black, Yellow & Cranberry.

MENDON GRAIN CO., INC.
7115 Jenks Rd.
Lima, NY 14485 USA
Tel: 1 585 624 2463
Fax: 1 585 624 2463
Email: mshz@aol.com or reg442@aol.com
Contact: Ted Zornow or Roger Gruschow

Company Description: Processor/Shipper.

Bean Classes Handled: Light Red Kidney.

MONTSANTO VEGETABLE SEEDS DIVISION
7202 Portage Road
DeForest, WI 53531 USA
Tel: 1 608 846 7889
Fax: 1 608 846 7892
Email: james.thomasson@monsanto.com
Website: www.monsantovegetableseeds.com
Contact: Jim Thomasson

Company Description: Supplier of bean genetics to select licensed dealers.


MOORE’S INC.
PO Box 99
Hansen, ID 83334 USA
Tel: 1 208 423 5533
Fax: 1 208 423 5534
Email: buckM@onewest.net
Contact: W.K. “Buck” Moore

Company Description: Commercial bean processor. Markets through Kelley Bean Co.

Bean Classes Handled: Great Northern, Pink, Pinto & Small Red.

MULTIGRAIN INTERNATIONAL, LLC
314 Peterson St.
Fort Collins, CO 80524 USA
Tel: 1 970 490 1878
Fax: 1 970 490 1430
Cell: 1 970 481 4977

Email: george@rmultigrain.com
Contact: George A. Jibilian

Company Description: Exporter & Broker.

Exports/Sells Quantities of 1000 MT or More: Black, Pinto.


NEBRASKA BEAN, INC.
85824 519th Avenue
Clearwater, NE 68726-5249 USA
Tel: 1 402 887 5335
Fax: 1 402 887 4709
Email: brett@nebraskabean.com
Website: www.nebraskabean.com
Contact: Brett Morrison

Company Description: Originator, Processor/Shipper, Packager, Trader, Exporter. Economy grades to fancy, highest grades possible. Capabilities include color sorting, polishing, canning quality skins, traceability, emergency shipments, and more. Experienced exporter. Single and mixed containers to 1000+ mt shipments. Morrison Farms brand.

NEBRASKA DRY BEAN ASSOCIATES, INC.
10226 47th Ave. S.W.
Seattle, WA 98146 USA
Tel: 1 206 938 4850
Fax: 1 206 938 4850
Email: jacintobeanery@icehouse.net
Additional US offices in: Dalton, NE
Contact: Del Maas
Company Description: Exporter & Processor/Shipper. Supplier of Great Northern and Pinto beans. The quality is excellent and is attributable to the high elevation and plenty of sunshine in western Nebraska.
Exports/Sells Quantities of 1000 MT or More: Great Northern & Pinto.

NEW ALLIANCE BEAN & GRAIN CO.
Alliance, NE 69301 USA
Tel: 1 308 762 8014
Fax: 1 308 762 5729
Email: newalliance@bbc.net
Contact: Mark Thompson
Company Description: Exporter & Processor/Shipper. We specialize in top quality Great Northern and Pinto beans. If quality is important to your company, check with New Alliance Bean & Grain where quality always counts.
Exports/Sells Quantities of 1000 MT or More: Great Northern.
Other Bean Classes Handled: Navy & Pinto Beans.

NEW YORK BEAN, LLC
2905 West Main St.
Caledonia, NY 14423 USA
Tel: 1 585 538 6110
Fax: 1 585 538 6281
Email: john@nybean.com
Contact: John McCreedy
Company Description: Processor/Shipper. Dry Bean processing and shipping company in western New York. We handle Light Red, Black, and White Kidney as our main varieties. Ship in truckload, containers or rail.
Exports/Sells Quantities of 1000 MT or More: Black, Light Red Kidney & White Kidney.

NORTH CENTRAL COMMODITIES
3295 Johnstown St. Johnstown, ND 58235-4500 USA
PO Box 5, Gilby ND 58235-0005 USA
Tel: 1 701 869 2899
Fax: 1 701 869 2692
Email: ncc@polarcomm.com
Contact: Bill Thoreson
Company Description: Exporter & Processor/Shipper. North Central Commodities and Johnstown Bean Company have 25 years experience selling beans in both the domestic and international markets. Very familiar with export finance and documentation requirements.
Exports/Sells Quantities of 1000 MT or More: Black & Pinto.
Other Bean Classes Handled: Great Northern & Navy.

NORTHERN FEED & BEAN
PO Box 149
Lucerne, CO 80646 USA
Tel: 1 970 352 7875
Fax: 1 970 352 7833
Email: nfb@what-wire.com
Contact: Larry Lande, Bob Brunner
Company Description: Processor/Shipper. Our company has been in business under the same ownership for 49 years. Our main business is Pinto beans.
Exports/Sells Quantities of 1000 MT or More: Black & Pinto.
Other Bean Classes Handled: Maya-cobas.

NORTHWEST TRADING COMPANY, INC
420 W. Pine St, Suite 1
Lodi, CA 95240 USA
Tel: 1 209 369 1991
Fax: 1 209 369 9116
Email: sbbeans99@aol.com
Contact: Stephen Benson
Languages (other than English): Spanish
Company Description: Dealer/Shipper. Specialize in contract production of various specialized beans for canner trade.
Bean Classes Handled: Baby Lima, Black, Blackeye, Cranberry, Dark Red Kidney, Fava, Garbanzo, Great Northern.
Other Bean Classes Handled: Green Baby Lima, Large Lima, Light Red
Kidney, Navy, Pink, Pinto, Small Red, Christmas Lima Bean, Yellow Eye, Seeds and Organic.

NORTHWOOD BEAN CO.
301 S Potato Rd
Northwood ND 58267 USA
Tel: 1 701 587 5206
Fax: 1 701 587 5650
Contact: Tim Muetchler
Bean Classes Handled: Black, Light Red Kidney, Dark Red Kidney, Pinto.
Exports/Sells Quantities of 1000 MT or More: Black & Pinto.

P.W. MONTGOMERY, LLC
2922 67th Avenue, Ste 100
Greeley, CO 80634 USA
Tel: 1-970-673-4495
Fax: 1-970-301-6528
Email: tom@pwmontgomery.com, PMTKing@aol.com & paul@pwmontgomery.com
Website: www.pwmontgomery.com
Additional US office: Fargo, ND and Detroit Lakes, MN.
Contact: Tom Gilley, Pat King and Paul Montgomery.
Company Description: PW Montgomery LLC is a major marketing company representing producer owned warehouses across the American heartland, supplying high quality, farm direct bean products domestically and internationally.

Exports/Sells Quantities of 1000 MT or More: Pinto, Black, Great Northern, Navy, Dark Red Kidney, Light Red Kidney, Black Bean Splits.
Other Bean Classes Handled: Cranberry, Small Red & Seeds.

PFI INTERNATIONAL INC.
4715 Mohican Lane
Okemos, Michigan 48864 USA
Tel: 1 517 337 1588
Fax: 1 517 351 9391
Mob: 1 517 712 9589
Email: reddiamondbeans@gmail.com
Website: www.reddiamondbeans.com
Additional US offices in: Venice, Florida
Contact: Wilhelm Kohl
Company Description: Contract growers, processors & exporter, concentrating on East Asian varieties. Our “RED DIAMOND” brand is recognized worldwide.
Exports/Sells Quantities of 1000 MT or More: Adzuki, Otebo.
Other Bean Classes Handled: Cranberry, Great Northern, Dark Red Kidney, Navy, Seed Beans & Organic Beans.

PL INTERNATIONAL, LLC
1550 Tiburon Boulevard, Suite B
Tiburon, CA 94920 USA
Tel: 1 415 435 6294
Fax: 1 415 435 0952
Email: askplfirst@plintl.com
Additional US offices in: Lodi, CA
Contact: Paul Lambert
Languages (other than English): French & Spanish
Company Description: International Commodities Brokers specializing in all varieties of beans. Expert knowledge in shipping, documentation and all aspects of exports.
Exports/Sells Quantities of 1000 MT or More: Baby Lima, Black, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Light Red Kidney, Navy, Pink, Pinto & Small Red.
Other Bean Classes Handled: Green Baby Lima, Large Lima, Seed & Organic (All Classes).

PREATOR BEAN CO.
PO Box 234
Burlington, WY 82411 USA
Tel: 1 307 762 3310
Fax: 1 307 762 3679
Email: preator@tctwest.net
Contact: Lynn Preator
Company Description: Processor/Shipper. Preator Bean Company is a bean seed supplier, we specialize in high quality seed.

RANGEN, INC.
PO Box 706
Buhl, ID 83316 USA
Tel: 1 208 733-3110
Fax: 1 208 733-3162
Email: vruffing@rangen.com
Website: www.rangen.com
Contact: Vickie Ruffing & Craig Kelley.
Company Description: Packager & Processor/Shipper. A family-owned business since 1935. Purchases beans and bean seeds from local growers and processes for resale.
Bean Classes Handled: Black, Great Northern, Pink, Pinto, Small Red & Seed.

RHODES STOCKTON BEAN CO-OP
PO Box 338
Tracy, CA 95378 USA
Tel: 1 209 835 1284
Fax: 1 209 835 1304
Email: ken@beanplant.com
Contact: Ken Kirsten.
Exports/Sells Quantities of 1000 MT or More: Baby Lima, Large Lima, Garbanzo.
Other Bean Classes Handled: Blackeye, Dark Red Kidney, Garbanzo, Green Baby Lima, Large Lima, Light Red Kidney, Yellow & Seed.

SKE MIDWESTERN, INC.
1111 Westrac Drive, Suite 206
Fargo, North Dakota 58103 USA
Tel: 1-303-664-1150
Fax: 1-303-664-1461
Email: skesammy@gmail.com
Additional US offices in: San Francisco, CA & Denver, CO
Contact: Sam Peck
Languages (other than English): Spanish, Mandarin, Cantonese

SLAUSON TRADING COMPANY, LLC
The Birchwood, Suite 311
16600 92nd Avenue North
Maple Grove, MN 55311 USA
Tel: 1 763 657 1296
Fax: 1 763 657 1336
Email: SlausonBeanCo@aol.com
Contact: Michael Slauson
Company Description: Domestic and International sales of dry beans and pulses. Over 16 years of experience including origination, processing, and marketing of pulses. Working with all production regions and products in the US and Canada. Work closely with canners and packagers to meet their specifications with a wide range of origination options.
Exports/Sells Quantities of 1000 MT or More: Pinto’s, Blacks, Light and Dark Red Kidney Beans, Small Red and Pink beans, Whole Green and Yellow Peas, Split Green Peas and Lentils, and all associated beans splits.

ST HILAIRE SEED COMPANY, INC.
415 Hwy 32 S, St Hilaire, MN 56754 USA
PO Box 85, St Hilaire, MN 56754 USA
Tel: 1 218 964 5407
Fax: 1 218 964 5415
Email: craig@4aci.com
Contact: Craig Anderson
Company Description: Exporter, Packager & Processor/Shipper. Specializing in Pinto and Black beans, we also process dry peas & lentils.
Exports/Sells Quantities of 1000 MT or More: Black, Pinto.
STAR OF THE WEST MILLING COMPANY
121 E Tuscola St
PO Box 246
Frankenmuth MI 48734 USA
Tel: 1 989 652 7029
Fax: 1 989 652 6358
Email: joe.cramer@starofthewest.com
Website: www.starofthewest.com
Contact: Joe Cramer
Company Description: Processor / Shipper. Star of the West is a bean originator and processor that markets 11 classes of US grown edible beans. Exports/Sells Quantities of 1000 MT or More: Great Northern & Pinto.

STEELE & COMPANY
4956 Stewart Rd. PO Box 800
Sterling, MI 48659 USA
Tel: 1 989 654 2717
Fax: 1 989 654 3329
Email: sales@steeleandcompany.com
Website: www.steeleandcompany.com
Contact: Doug Steele

STATELINE BEAN PRODUCERS COOPERATIVE
801 Railroad St. – PO Box 397
Gering, NE 69341 USA
Tel: 1 308 436 2186
Fax: 1 308 436 2339
Email: leo@statelinebean.com
Website: www.statelinebean.com
Additional US offices in: Bridgeport, NE
Contact: Leo Hoehn
Company Description: Processor/Shipper. Stateline is a grower-owned cooperative specializing in Great Northern and Pinto bean varieties. Plants have been in operation for approximately 25 years, and staff has 100+ years in export experience. Other Bean Classes Handled: Yellow Eye.

TARKE WAREHOUSE
12820 South Butte Road
Meridian, CA 95957 USA
Tel: 1 530 696 2565
Fax: 1 530 696 0140
Email: tarkewhs@jps.net
Contact: Tom Stine
Company Description: Processor. We handle various types of beans, some for commercial and some for seed. Exports/Sells Quantities of 1000 MT or More: Baby Lima

THE RICE COMPANY
1624 Santa Clara Street, Suite 145
Roseville, CA 95661 USA
Tel: 1 916 784 7745
Fax: 1 916 960 0213
Email: mail@riceco.com
Website: www.riceco.com
Additional US offices in: Louisiana
Contact: Mario del Villar
Languages (other than English): Spanish, French, Indian, Punjabi & Mandarin.
Company Description: Exporter & Processor/Shipper. A global trading and processing house exporting pulses and other commodities worldwide. We offer risk management services including trade financing, quality control and export logistics. Exports/Sells Quantities of 1000 MT or More: Baby Lima, Black, Cranberry, Dark Red Kidney, Green Baby Lima, Large Lima, Light Red Kidney, Navy & Pinto.

Other Bean Classes Handled: Light Red Kidney, Dark Red Kidney, Blackeye, Black, Yellow (Canario), Cranberry, Garbanzo, Large Lima.
ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

THOMPSONS
41703 US Hwy 2 SW, PO Box 374
East Grand Forks, MN 56721 USA
Tel: 1 218 773 8834
Fax: 1 218 773 9809
Email: jvrolyk@thompsonlimited.com
Contact: Jim Vrolyk

Company Description: Family-owned business started in 1924. Grower contracting, processing and shipping to canning and package markets. The East Grand Forks facility was constructed in 1994 as a state-of-the art processing facility specializing in Navy beans. Hyland Seeds brand seed dealer.

Exports/Sells Quantities of 1000 MT or More: Pinto, Navy, Pink, Dark Red Kidney, Black.

TOYOTA TSUSHO AMERICA, INC
595 Market Street, Suite 1920
San Francisco, CA 94105 USA
Tel: 1 415 817 9102
Fax: 1 415 543 5146
Email: mesa_kikuchi@taiamerica.com
Contact: Mesa Kikuchi

Languages (other than English): Chinese & Japanese

Company Description: We are a subsidiary of a Japanese trading company. We export beans for Japan mainly.

Exports/Sells Quantities of 1000 MT or More: Adzuki, Baby Lima & Otebo.

Other Bean Classes Handled: Cranberry, Garbanzo, Great Northern, Large Lima & Navy.

TREASURE VALLEY SEED CO.
PO Box 2184
Homedale, ID 83628 USA
Tel: 1 208 337 4626
Fax: 1 208 337 3553
Email: jim@tvseed.com
Website: www.tvseed.com
Contact: Jim Stein

Company Description: Exporter, Packer & Processor/Shipper.

Bean Classes Handled: Green Baby Lima, Black, Pinto, Navy, Pink, Small Red, Dark Red Kidney.

TRINIDAD BENHAM CORP.
PO Box 378007
Denver, CO 80237 USA
Tel: 1 303 220 1400
Fax: 1 303 220 1490
Email: lcotham@trinidadbenham.com
Website: www.trinidadbenham.com
Contact: Larry Cotham

Languages (other than English): French & Spanish

Company Description: Exporter, Packager & Processor/Shipper. The largest packer of beans, rice and popcorn in the United States. One of the largest processors of Large Lima, Great Northern and Light Red Kidneys in the U.S.

Exports/Sells Quantities of 1000 MT or More: Black, Blackeye, Great Northern, Large Lima, Light Red Kidney & Pinto.


VALLEY BEAN & GRAIN CO., INC.
PO Box 07
Murtaugh, ID 83344 USA
Tel: 1 208 432 5418
Fax: 1 208 432 5410
Contact: Jim Perkins

Company Description: Grower & Processor/Shipper. Established in 1951 and located in the heart of Idaho’s bean growing area. No direct export sales.


VERNALIS WAREHOUSE, INC.
PO Box 422
Vernalis, CA 95385 USA
Tel: 1 209 835 3754
Fax: 1 209 835 0411
Contact: Ken Yasui

Languages (other than English): Japanese

**Exports/Sells Quantities of 1000 MT or More:** Baby Lima.

**WALHALLA BEAN COMPANY**

7400 55th St South  
Grand Forks, ND 58201 USA  
Tel: 1 701 775 3317  
Fax: 1 701 775 3289  
Email: wbcg@gfwireless.com  
Website: www.walhallabean.com  

**Contact:** John Berthold  
**Company Description:** Exporter & Processor/Shipper.  
**Exports/Sells Quantities of 1000 MT or More:** Dark Red Kidney, Pinto.

**Other Bean Classes Handled:** Light Red Kidney, Pink, Small Red, White Kidney, Black.

**WALTON AG SERVICES**

106 First Avenue  
Engлавale, ND 58033 USA  
Tel: 1 701 683 5743  
Fax: 1 701 683 5957  
Email: waltonag@drtel.net  

**Contact:** Ed Walton  
**Company Description:** Processor/Shipper. We are a newly formed company. However, the principals have 20 years experience exporting to Mexico and several Western European countries while owning Walton Bean Co., Inc.  
**Exports/Sells Quantities of 1000 MT or More:** Black, Pinto & Small Red.

**WESTERN TRADING COMPANY**

PO Box 1078  
Pollock Pines, CA 95726 USA  
Tel: 1 530 644 5431  
Fax: 1 530 644 6630  
Email: ken@westerntradingco.com  
Website: www.westerntradingco.com  

**Contact:** Ken Kroeker  
**Languages (other than English):** Spanish  
**Company Description:** Exporter & Processor/Shipper. With over 25 years of experience, we are expanding our export volume worldwide, specializing in customers who demand high quality beans and excellent customer service.  
**Exports/Sells Quantities of 1000 MT or More:** Black, Blackeye, Cranberry, Garbanzo & Pinto.  
**Other Bean Classes Handled:** Baby Lima, Dark Red Kidney, Great Northern, Large Lima, Light Red Kidney, Navy, Pink, Small Red, Yellow Eye & Seeds.

**WESTSTAR FOOD CO., LLC**

1134 East Port Ave  
Corpus Christi TX 78401 USA  
Tel: 1 361 887 9034  
Fax: 1 361 887 9846  
Email: pwallesen@aol.com  

**Contact:** Patrick Wallesen  
**Languages (other than English):** Spanish  
**Company Description:** Exporter, Packager and Shipper. WestStar is a warehouse terminal located at the Port of Corpus Christi, TX. We are logistically positioned to efficiently service Texas, Mexico, Central America and the Caribbean. We also offer custom bagging and warehousing at our terminal facility.  
**Exports/Sells Quantities of 1000 MT or More:** Black, Great Northern & Pinto.  
**Other Bean Classes Handled:** Garbanzos (Chickpeas), Light Red Kidney, Navy & Small Red.

**YANEZ INTERNATIONAL - Sales Agents**

19827 119th Avenue SE  
Renton, WA 98058 USA  
Tel: 1 206 619 2898  
Fax: 1 206 850 1398  
Email: ryanez@yanezinti.com, rpy@yanezinti.com  
Website: www.yanezinti.com  

**Contact:** Rodrigo Yanez  
**Languages (other than English):** French, Spanish, Portuguese.  
**Company Description:** Acting as general exclusive agents and exporter. With more than 25 years of experience in world markets, we are ready to serve all your needs for Beans and other grains such as peas, lentils, dry fruits, etc.  
**Exports/Sells Quantities of 1000 MT or More:** Cranberry, Black, Great Northern, Light Red Kidney, Navy, Pintos & Pinks.  
**Other Bean Classes Handled:** Baby Lima, Blackeye, Dark Red Kidney, Garbanzo, Large Lima, Light Red Kidney, Navy, Pintos & Pinks.
Beans are an excellent source of vegetable protein and minerals such as iron, magnesium and zinc. They are rich in folic acid, an element associated with the reduction of such birth defects as Spina Bifida and also protect against heart disease. Beans are also a good source of non-lactic calcium. They are rich in soluble dietary fibre which helps to bring down cholesterol levels and also contain estrogens of vegetable origin which contribute towards reducing certain cancers caused by hormonal action.

### NUTRITIONAL VALUES OF COOKED BEANS

<table>
<thead>
<tr>
<th>PER 100 GRAMS</th>
<th>UNIT</th>
<th>MINIMUM</th>
<th>MAXIMUM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water</td>
<td>g</td>
<td>60.00</td>
<td>70.00</td>
</tr>
<tr>
<td>Calories</td>
<td>Kcal</td>
<td>115.00</td>
<td>164.00</td>
</tr>
<tr>
<td>Proteins</td>
<td>g</td>
<td>7.70</td>
<td>9.34</td>
</tr>
<tr>
<td>Fats</td>
<td>g</td>
<td>0.38</td>
<td>2.59</td>
</tr>
<tr>
<td>Carbohydrates</td>
<td>g</td>
<td>20.77</td>
<td>27.41</td>
</tr>
<tr>
<td>Dietary Fibre</td>
<td>g</td>
<td>5.30</td>
<td>10.00</td>
</tr>
<tr>
<td>Ashi</td>
<td>g</td>
<td>0.92</td>
<td>1.35</td>
</tr>
<tr>
<td>Calcium</td>
<td>mg</td>
<td>17.00</td>
<td>70.00</td>
</tr>
<tr>
<td>Iron</td>
<td>mg</td>
<td>2.09</td>
<td>2.89</td>
</tr>
<tr>
<td>Magnesium</td>
<td>mg</td>
<td>43.00</td>
<td>70.00</td>
</tr>
<tr>
<td>Phosphorous</td>
<td>mg</td>
<td>111.00</td>
<td>168.00</td>
</tr>
<tr>
<td>Potassium</td>
<td>mg</td>
<td>291.00</td>
<td>508.00</td>
</tr>
<tr>
<td>Sodium</td>
<td>mg</td>
<td>1.00</td>
<td>7.00</td>
</tr>
<tr>
<td>Zinc</td>
<td>mg</td>
<td>0.88</td>
<td>1.53</td>
</tr>
<tr>
<td>Copper</td>
<td>mg</td>
<td>0.21</td>
<td>0.35</td>
</tr>
<tr>
<td>Manganese</td>
<td>mg</td>
<td>0.37</td>
<td>1.03</td>
</tr>
<tr>
<td>Selenium</td>
<td>µg</td>
<td>1.20</td>
<td>3.70</td>
</tr>
<tr>
<td>Vitamin C</td>
<td>mg</td>
<td>0.00</td>
<td>1.30</td>
</tr>
<tr>
<td>Thiamine</td>
<td>mg</td>
<td>0.12</td>
<td>0.26</td>
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<tr>
<td>Riboflavin</td>
<td>mg</td>
<td>0.06</td>
<td>0.09</td>
</tr>
<tr>
<td>Niacin</td>
<td>mg</td>
<td>0.40</td>
<td>0.68</td>
</tr>
<tr>
<td>Pantothenic Acid</td>
<td>mg</td>
<td>0.22</td>
<td>0.47</td>
</tr>
<tr>
<td>Vitamin B-6</td>
<td>mg</td>
<td>0.07</td>
<td>0.18</td>
</tr>
<tr>
<td>Folic Acid</td>
<td>µg</td>
<td>83.10</td>
<td>207.00</td>
</tr>
<tr>
<td>Vitamin A</td>
<td>UI</td>
<td>1.00</td>
<td>27.00</td>
</tr>
<tr>
<td>Vitamin E</td>
<td>mg-aTE</td>
<td>0.18</td>
<td>0.94</td>
</tr>
</tbody>
</table>

**SOURCE**
www.nal.usda.gov/fnic/foodcomp
USDA NDB 16000 Series
HB8, Release 12

**VALUES FOR:** Mature beans boiled without salt.

**UNITS:**
g gram
mg milligram
µg microgram
IU International Unit
aTE a-Tocopherol equivalent

**TYPES OF BEANS ANALYSED**
Baby Lima
Black
Blackeye
Cranberry
Dark Red Kidney
Chickpea
Great Northern
Light Red Kidney
Navy
Pink
Small Red Beans
## NUTRITIONAL VALUES OF DRY BEANS

<table>
<thead>
<tr>
<th>NUTRIENTS</th>
<th>Average REA Range 1-51+ Years</th>
<th>SMALL RED BEANS</th>
<th>PINTO BEANS</th>
<th>NAVY BEANS</th>
<th>BLACK BEANS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calories (kcal)</td>
<td>1900</td>
<td>18,42 %</td>
<td>17,89 %</td>
<td>17,63 %</td>
<td>17,95 %</td>
</tr>
<tr>
<td>Proteins (g)</td>
<td>39.5</td>
<td>55.70 %</td>
<td>52.91 %</td>
<td>56.46 %</td>
<td>54.68 %</td>
</tr>
<tr>
<td>Vitamin A (mcg RE)</td>
<td>2331</td>
<td>0.00 %</td>
<td>0.21 %</td>
<td>0.17 %</td>
<td>0.73 %</td>
</tr>
<tr>
<td>Vitamin C (mg)</td>
<td>1.1</td>
<td>0.00 %</td>
<td>14.60 %</td>
<td>6.00 %</td>
<td>0.00 %</td>
</tr>
<tr>
<td>Thiamine (mg)</td>
<td>1.3</td>
<td>63.64 %</td>
<td>54.55 %</td>
<td>58.64 %</td>
<td>72.73 %</td>
</tr>
<tr>
<td>Riboflavin (mg)</td>
<td>14.5</td>
<td>15.38 %</td>
<td>15.38 %</td>
<td>17.85 %</td>
<td>14.85 %</td>
</tr>
<tr>
<td>Niacin (mg NE)</td>
<td>1.1</td>
<td>15.17 %</td>
<td>9.66 %</td>
<td>14.23 %</td>
<td>13.48 %</td>
</tr>
<tr>
<td>Vitamin B6 (mg)</td>
<td>1.5</td>
<td>20.00 %</td>
<td>26.67 %</td>
<td>29.13 %</td>
<td>19.07 %</td>
</tr>
<tr>
<td>Folate (mcg)</td>
<td>1.25</td>
<td>0.24 %</td>
<td>405.04 %</td>
<td>295.76 %</td>
<td>355.44 %</td>
</tr>
<tr>
<td>Iron (mg)</td>
<td>12.5</td>
<td>56.00 %</td>
<td>47.20 %</td>
<td>51.52 %</td>
<td>40.16 %</td>
</tr>
<tr>
<td>Zinc (mg)</td>
<td>13.5</td>
<td>22.22 %</td>
<td>18.96 %</td>
<td>18.81 %</td>
<td>26.67 %</td>
</tr>
<tr>
<td>Selenium (mcg)</td>
<td>57.5</td>
<td>0.00 %</td>
<td>32.17 %</td>
<td>19.13 %</td>
<td>5.57 %</td>
</tr>
<tr>
<td>Calcium (mg)</td>
<td>1050</td>
<td>14.29 %</td>
<td>11.52 %</td>
<td>14.76 %</td>
<td>11.71 %</td>
</tr>
<tr>
<td>Phosphorus (mg)</td>
<td>975</td>
<td>46.15 %</td>
<td>42.87 %</td>
<td>45.44 %</td>
<td>36.10 %</td>
</tr>
<tr>
<td>Magnesium (mg)</td>
<td>250</td>
<td>80.00 %</td>
<td>63.60 %</td>
<td>69.20 %</td>
<td>68.40 %</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NUTRIENTS</th>
<th>Average REA Range 1-51+ Years</th>
<th>ALL KIDNEY BEANS</th>
<th>GREAT NORTHERN BEANS</th>
<th>CRANBERRY BEANS</th>
<th>BLACK EYE BEANS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calories (Kcal)</td>
<td>1900</td>
<td>17.53 %</td>
<td>17.84 %</td>
<td>18.05 %</td>
<td>17.68 %</td>
</tr>
<tr>
<td>Proteins (g)</td>
<td>39.5</td>
<td>59.75 %</td>
<td>55.44 %</td>
<td>53.16 %</td>
<td>59.49 %</td>
</tr>
<tr>
<td>Vitamin A (mcg RE)</td>
<td>2331</td>
<td>0.34 %</td>
<td>0.13 %</td>
<td>0.00 %</td>
<td>2.15 %</td>
</tr>
<tr>
<td>Vitamin C (mg)</td>
<td>50</td>
<td>9.00 %</td>
<td>10.60 %</td>
<td>0.00 %</td>
<td>3.00 %</td>
</tr>
<tr>
<td>Thiamine (mg)</td>
<td>1.1</td>
<td>45.45 %</td>
<td>63.64 %</td>
<td>72.73 %</td>
<td>91.82 %</td>
</tr>
<tr>
<td>Riboflavin (mg)</td>
<td>1.3</td>
<td>15.38 %</td>
<td>15.38 %</td>
<td>15.38 %</td>
<td>15.38 %</td>
</tr>
<tr>
<td>Niacin (mg NE)</td>
<td>14.5</td>
<td>14.48 %</td>
<td>13.79 %</td>
<td>13.10 %</td>
<td>14.48 %</td>
</tr>
<tr>
<td>Vitamin B6 (mg)</td>
<td>1.5</td>
<td>26.67 %</td>
<td>26.67 %</td>
<td>33.33 %</td>
<td>26.67 %</td>
</tr>
<tr>
<td>Folate (mcg)</td>
<td>1.25</td>
<td>315.28 %</td>
<td>385.60 %</td>
<td>370.56 %</td>
<td>506.08 %</td>
</tr>
<tr>
<td>Iron (mg)</td>
<td>12.5</td>
<td>65.60 %</td>
<td>44.00 %</td>
<td>54.40 %</td>
<td>66.40 %</td>
</tr>
<tr>
<td>Zinc (mg)</td>
<td>1.1</td>
<td>20.74 %</td>
<td>17.04 %</td>
<td>19.26 %</td>
<td>25.19 %</td>
</tr>
<tr>
<td>Selenium (mcg)</td>
<td>57.5</td>
<td>5.57 %</td>
<td>22.43 %</td>
<td>22.61 %</td>
<td>15.65 %</td>
</tr>
<tr>
<td>Calcium (mg)</td>
<td>1050</td>
<td>13.62 %</td>
<td>16.67 %</td>
<td>12.38 %</td>
<td>10.48 %</td>
</tr>
<tr>
<td>Phosphorus (mg)</td>
<td>975</td>
<td>41.74 %</td>
<td>45.85 %</td>
<td>42.56 %</td>
<td>43.49 %</td>
</tr>
<tr>
<td>Magnesium (mg)</td>
<td>250</td>
<td>56.00 %</td>
<td>75.60 %</td>
<td>72.80 %</td>
<td>73.60 %</td>
</tr>
</tbody>
</table>

**SOURCE**
www.nal.usda.gov/fnic/foodcomp
USDA Commodity Reference Guide, Annex III

**VALUES FOR:**
Percentage of REA (Recommended Energy Allowance) met with 100 grams of uncooked product (1.76 servings of dry beans)

**UNITS:**
g gram, mg milligram, µg microgram, IU International Unit, aTE a-Tocopherol equivalent
New York was the birthplace of the United States commercial, dry edible bean industry in the mid-1800s. Michigan took the lead in the early 1900s, becoming the world’s leading producer of navy beans primarily for canners in the UK, US and Australia. Strong, steady gains in the North Dakota dry bean industry during the 1980s propelled it into the lead for the first time in 1991. The top dry bean producing states in 2010 were:

<table>
<thead>
<tr>
<th>STATE</th>
<th>% MT</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. North Dakota</td>
<td>34%</td>
</tr>
<tr>
<td>2. Michigan</td>
<td>13%</td>
</tr>
<tr>
<td>3. Nebraska</td>
<td>12%</td>
</tr>
<tr>
<td>4. Minnesota</td>
<td>10%</td>
</tr>
<tr>
<td>5. Idaho</td>
<td>8%</td>
</tr>
<tr>
<td>6. Washington</td>
<td>5%</td>
</tr>
<tr>
<td>7. California</td>
<td>5%</td>
</tr>
<tr>
<td>8. Colorado</td>
<td>4%</td>
</tr>
</tbody>
</table>

**NORTH DAKOTA** is the leading US producer of both pinto beans and navy beans. Dry beans are grown all over the state, with the majority of the crop is produced in the fertile Red River Valley.

**MICHIGAN**, famous for its navy beans, is the nation’s leading black bean producer and also raises a wide range of other bean classes such as cranberry, kidney, small red, and pinto beans.

**NEBRASKA** produces over 85% of the US’s great northern beans, and is also a leading pinto bean producer. 97 percent of the state’s dry bean acreage is irrigated.

**MINNESOTA** is the leading US producer of dark red kidney beans, grown mostly under irrigation, and is also a large producer of dry land navy and pinto beans.

**IDAHO** is the nation’s largest producer of certified dry bean seed and is a leading US producer of garbanzo, small red, pink and pinto beans.

**CALIFORNIA**’s climate allows it to grow most types of dry beans, predominantly under irrigation. However, four bean classes account for 82 percent of output: blackeye beans, baby lima, large lima and garbanzo beans.

**COLORADO** specializes in the production of pinto beans and is the nº3 pinto producer in the US.

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