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ABOUT THE US DRY BEAN COUNCIL (USDBC)

The USDBC is a trade association comprised of leaders in the bean industry with the common goal of educating US consumers about the benefits of beans. The USDBC gives a voice to the bean industry and provides information to consumers, health professionals, educators and the media about the good taste, nutritional value and versatility of beans.

The USDBC also is a resource for information on US exporters, overseas importers, US dry bean classes, trade policy issues and the role of US-grown beans in international food-aid efforts. USDBC also publishes foreign language newsletters and other publications designed to help local importers, packagers and canners better understand and maintain contact with the US dry bean exporting trade.

As part of USDBC’S mission, we collaborate with public health organizations, research centers, universities, and the entire supply chain from seed suppliers to farmers, processors, wholesalers, distributors and transporters. We supply beans to public and private hunger feeding programs.

The USDBC has representatives around the world who facilitate activities and dialog between the US and overseas trade.
USDBC MEMBERS AND PRODUCERS ORGANIZATIONS

CALIFORNIA

Information on the several classes of beans produced in California can be obtained from the California Bean Shippers Association and the California Dry Bean Advisory Board. The California Dry Bean Advisory Board was organized in 1970, in part, to initiate various promotional programs for California bean products. The California Bean Shippers Association was organized to facilitate communication between the trade and domestic and international buyers of California-grown beans.

California Bean Shippers Association
Jane Townsend
1521 I Street, Sacramento, CA 95814 USA
Tel: 1 916 441 2514
Fax: 1 916 446 1063
Email: jtownsend@cgfa.org
www.calbeanshippers.org

California Dry Bean Advisory Board
Nathan Sano
531-D, N-Alta, Dinuba, CA 93618 USA
Tel: 1 559 591 4866
Fax: 1 559 591 5744E
mail: nathan@tabcomp.com
www.calbeans.com

IDAHO

Idaho dry bean interests are represented by the Western Bean Dealers Association, organized in 1933, for the purpose of assisting the industry in the areas of research, seed production and the marketing and promotion of beans. For further information on Idaho bean products, contact:

Idaho Bean Dealers Association
Lisa Knutz
P.O. Box 641 Buhl, ID. 83316 USA
Tel: 1 208-731-1702
Fax: 1 208-537-6678
Email: westbean@gmail.com
www.ibda.info

MICHIGAN

The Michigan Bean Commission is comprised of 8 producers and one processor, appointed by the Governor with principal functions of directing market development, promotion and production research for Michigan beans. For further information on the eleven classes of beans produced in Michigan, contact:

Michigan Bean Commission
Joe Cramer, Executive Director
516 South Main Street, Suite D
Frankenmuth, MI 48734
Tel: 1 989 262 8550
Email: jcramer@michiganbean.com

MINNESOTA/NORTH DAKOTA/WISCONSIN

The elevator community in Minnesota, North Dakota and Wisconsin is served by the North Central Bean Dealers Association, organized in 1977. Shippers interact with the Northarvest Bean Growers Association. Northarvest represents the dry bean growers of North Dakota and Minnesota – the largest grower group in the United States. Northarvest growers primarily produce Pinto, Navy, Black, and Kidney beans. Founded in 1976, Northarvest continues to fund extensive research and promotion activities for the betterment of the dry bean industry.

North Central Bean Dealers Association
Kari Berthold
PO Box 391
Thompson, ND 58278 USA
Tel: 1 701 261 4157
Fax: 1 701 775 3289
Email: ncbda@gra.midco.net

Northarvest Bean Growers Association
Tim Courneya
50072 E. Lake Seven Road,
Frazee, MN 56544-8963 USA
Tel: 1 218 334 6351
Fax: 1 218 334 6360
Email: nhbean@loretel.net
www.northarvestbean.org

NEW YORK

New York dry bean interests are represented by the New York Bean Shippers Association, which has served the New York bean community since 1924. For information on the types of beans produced in New York, contact:

New York State Bean Shippers Association
ROCKY MOUNTAIN REGION

Since 1916, bean producers and shippers in Arizona, Colorado, Kansas, Montana, Nebraska, New Mexico, Texas, Utah and Wyoming have promoted the high quality of their bean production through the Rocky Mountain Bean Dealers Association. Comprising the largest production region in the United States for Pinto and Great Northern Beans, the RMBDA participates in a quality grading system which meets or exceeds the US government standards. Bean producers in the states of Colorado and Nebraska have joined together to promote their beans and to invest in research to improve the quality and cost efficiency of their production.

Colorado Dry Bean Administrative Committee
Robert Schork
31221 Northwoods, Buena Vista, CO 81211 USA
Tel & Fax: (719) 395 3505
Email: coloradobeans@gmail.com

Nebraska Dry Bean Commission
Lynn Reuter
4502 Avenue I Scottsbluff, NE 69361 USA
Tel: 1 308 632 1258
Fax: 1 308 632 1371
Email: dryediblebeans@nebraska.gov
www.nebraskadrybean.com

Rocky Mountain Bean Dealers Association
Vickie Root, Executive Director
P.O. Box 2255
Loveland, CO 80539
Tel: 1 970.667.4949
Fax: 1 720.306.2878
Email: RMBDA1@gmail.com

WASHINGTON

Washington state bean interests are represented by the Washington Bean Dealers Association. For further information on Washington bean products, contact the following organization:

Washington Bean Dealers Association
Tom Grebb
PO Box 215, Quincy, WA 98848 USA
Tel: 1 509 787 1544
Fax: 1 509 787 4040
Email: tom@centralbean.com

CORPORATE MEMBERS

Bush Brothers & Company
www.bushbeans.com

Furmano Foods
www.furmanos.com

Kelley Bean CO., INC.
www.kelleybean.com

Russell E. Womack, Inc.
www.casserolebean.com

NOTE: For further information about these companies, see the Alphabetical Listing of US Dry Bean Suppliers in the following section.
MAJOR US DRY BEAN CLASSES

adzuki
These are small, reddish brown beans with a nutty, sweet flavor. Adzuki beans are often used in Asian cuisines. They are particularly popular in Japanese cooking where they’re used in confections.

baby lima
Flat-shaped, creamy white-colored beans with a rich, buttery flavor. Baby lima beans are excellent in soups, stews and casseroles or just cooked with herbs and spices.

black bean
Black beans are small ovals with deep black skins. They have cream colored flesh with a mild, sweet, earthy taste and a soft texture. Sometimes called turtle beans, these beans are used in classic Latin American, Caribbean and Southwestern United States soups, stews and sauces.

blackeye bean
Blackeye beans are characterized by their kidney shaped, white skin with a small black eye and very fine wrinkles. They have a scented aroma, creamy texture and distinctive flavor. Originally from Africa, blackeye beans are also known as cowpeas and black-eyed peas and have rapid cooking potential, with no pre-soaking needed.

cranberry bean
Cranberry beans are small rounded beans known for their creamy texture with a subtle, nut-like flavor. They are ivory in color with red markings that disappear on cooking. These beans are a favorite in northern Italian, Spanish and Portuguese cuisines.

dark red kidney bean
Large, kidney-shaped bean with a deep reddish-brown color. They have a robust, full-bodied flavor and soft texture. Dark red kidney beans are most often used in chili and are also popular in salads and with rice.

garbanzo bean
Garbanzo beans or chickpeas are usually beige to pale yellow in color with a nutlike taste and buttery texture. The garbanzo bean is especially popular in many Middle Eastern and Indian dishes such as hummus, falafels and curries.

great northern bean
Great Northern beans are flat, kidney-shaped medium-sized white beans with a delicate flavor. Great Northern beans take on the flavors of the foods with which they are cooked which is why they are popular in France for making cassoulet (a white bean casserole). In the United States they are traditionally prepared as Boston baked beans.
large lima bean
Sometimes called “butter beans”; large lima beans are flat-shaped, ivory-colored beans with a smooth creamy sweet flavor. Used in a popular American side dish called succotash, large limas make a good substitute for potatoes or rice and are excellent in soups and casseroles.

light red kidney bean
Large, kidney-shaped bean with a robust, full-bodied flavor and soft texture. Popular in the Caribbean region as well as Portugal and Spain, the light red kidney beans are most often used in chili, salads and paired with rice.

navy bean
Small white ovals with a mild flavor and powdery texture. Also known as pea beans. Most often used in pork and beans, or baked beans, also used in soups and stews, and are great pureed.

pink bean
Small, pale, pink-colored beans with a rich, meaty flavor and a slightly powdery texture. Related to the kidney bean, pink beans turn reddish brown when cooked. Pink beans are often used in chili and are a favorite in Old West recipes.

pinto bean
Medium-sized, oval-shaped bean with a mottled beige and brown skin, an earthy flavor and a powdery texture. Closely related to red kidney beans. When cooked, pintos lose their mottling and turn brown. Most often used in refried beans, and are great for Tex-Mex and Mexican bean dishes.

small red bean
Dark red color with flavor and properties similar to red kidney, only smaller in size. Also called Mexican red bean, they hold both shape and firmness when cooked. Most often used in soups, salads, chili and Creole dishes.
Dry Bean Production Across the US

IOWA
- Adzuki Beans
- Cranberry Beans
- Dark Red Kidney Beans
- Great Northern Beans
- Light Red Kidney Beans
- Navy Beans
- Pink Beans
- Pinto Beans
- Small Red Beans

MINNESOTA
- Black Beans
- Cranberry Beans
- Dark Red Kidney Beans
- Great Northern Beans
- Light Red Kidney Beans
- Navy Beans
- Pink Beans
- Pinto Beans
- Small Red Beans

WISCONSIN
- Light Red Kidney Beans
- Dark Red Kidney Beans

MICHIGAN
- Adzuki Beans
- Black Beans
- Cranberry Beans
- Dark Red Kidney Beans
- Great Northern Beans
- Light Red Kidney Beans
- Navy Beans
- Otebo Beans
- Pinto Beans
- Small Red Beans
- Yellow Eye Beans

NEW YORK
- Black Beans
- Light Red Kidney Beans
<table>
<thead>
<tr>
<th>Bean Class</th>
<th>Companies</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Adzuki</strong></td>
<td>Agri Broker, LLC, Global Merchandising Corp., PFI International, Inc., Toyota Tsusho America, Inc, Tumac Commodities</td>
</tr>
</tbody>
</table>
Agri Broker, LLC
Aileen Quirk & Sons, Inc.
Bayside Best Beans, LLC
BeansR4U, Inc.
Blackhive Corp, Inc.
Camex Inc.
Central Valley AG Exports, Inc
C & F Foods, Inc.
Colgate Commodities, Inc.
Commodity Specialists
Company
Cooperative Elevator Company
Cornerstone Commodities, LLC
D.W. Sturt & Company
EP International Corp.
Global Merchandising Corp.
Goya Foods, Inc.
KC Trading Company, LLC
Kelley Bean Company
Latinex INTL.
L.H. Virkler & Co., Inc.
L.M. Davenport, Inc.
Nebraska Bean, Inc.
Nebraska Dry Bean Associates, Inc.
New Alliance Bean & Grain Co.
North Central Commodities
PL International, LLC
P.W. Montgomery, LLC
Rangen, Inc.
SKE Midwestern, Inc.
Stateline Producers Cooperative
Steele & Company
Trinidad Benham Corp.
Tumac Commodities
United Pulse Trading, Inc.
Weststar Food Co., LLC
Yanez International - Sales Agents

Rhodes Stockton Bean CO-OP
The Rice Company
SKE Midwestern, Inc.
Trinidad Benham Corp.
Tumac Commodities

Agri Broker, LLC
BeansR4U, Inc.
C & F Foods, Inc.
Dompe Warehouse Company
Global Merchandising Corp.
Kirsten Company, LLC
L.A. Hearne Company
Northwest Trading Company, Inc.

The Rice Company
SKE Midwestern, Inc.
Trinidad Benham Corp.
Tumac Commodities

Agri Broker, LLC
BeansR4U, Inc.
C & F Foods, Inc.
Dompe Warehouse Company
Global Merchandising Corp.
Kirsten Company, LLC
L.A. Hearne Company
Northwest Trading Company, Inc.

Rhodes Stockton Bean CO-OP
The Rice Company
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Trinidad Benham Corp.
Tumac Commodities

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BeansR4U, Inc.
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Global Merchandising Corp.
Kirsten Company, LLC
L.A. Hearne Company
Northwest Trading Company, Inc.

Rhodes Stockton Bean CO-OP
The Rice Company
SKE Midwestern, Inc.
Trinidad Benham Corp.
Tumac Commodities

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BeansR4U, Inc.
C & F Foods, Inc.
Dompe Warehouse Company
Global Merchandising Corp.
Kirsten Company, LLC
L.A. Hearne Company
Northwest Trading Company, Inc.

Rhodes Stockton Bean CO-OP
The Rice Company
SKE Midwestern, Inc.
Trinidad Benham Corp.
Tumac Commodities

Agri Broker, LLC
BeansR4U, Inc.
C & F Foods, Inc.
Dompe Warehouse Company
Global Merchandising Corp.
Kirsten Company, LLC
L.A. Hearne Company
Northwest Trading Company, Inc.

Rhodes Stockton Bean CO-OP
The Rice Company
SKE Midwestern, Inc.
Trinidad Benham Corp.
Tumac Commodities

Agri Broker, LLC
BeansR4U, Inc.
C & F Foods, Inc.
Dompe Warehouse Company
Global Merchandising Corp.
Kirsten Company, LLC
L.A. Hearne Company
Northwest Trading Company, Inc.

Rhodes Stockton Bean CO-OP
The Rice Company
SKE Midwestern, Inc.
Trinidad Benham Corp.
Tumac Commodities

Page 11
COMPANIES BY BEAN CLASS

**navy bean**
ADM/Edible Bean Specialties Inc.
Agri Broker, LLC
Bamp Marketing & Consulting Inc.
Bayside Best Beans, LLC
Blackhive Corp, Inc.
Caldak International, LLC
Central Valley AG Exports, Inc
Colgate Commodities, Inc.
Cornerstone Commodities, LLC
D.W. Sturt & Company
EP International Corp.
Faribault Foods, Inc
Freeland Bean & Grain, Inc.
G. F. Bean Company, LLC
Global Merchandising Corp.
Goya Foods, Inc.
KC Trading Company, LLC
Kelley Bean Company
Kirsten Company, LLC
Nexbus Trading, Inc
North Central Commodities
PL International, LLC
Rangen, Inc.
Red River Bean of Oslo, Inc.
Slauson Trading Company, LLC
Steele & Company
Thompsons
United Pulse Trading, Inc.
Yanez International - Sales Agents

**pinto bean**
21st Century Bean Processing LLC
Ackerman Marketing
ADM/Edible Bean Specialties Inc.
Agri Broker, LLC
Aileen Quirk & Sons, Inc.
Bamp Marketing & Consulting Inc.
Blackhive Corp, Inc.
Caldak International, LLC
Camex Inc.
Central Valley AG Exports, Inc
Central Valley Bean Cooperative
C & F Foods, Inc.
CHS Inc. Othello Bean Plant
Colgate Commodities, Inc.
Columbia Bean & Produce Co., Inc.
Commodity Specialists
Cornerstone Commodities, LLC
D.W. Sturt & Company
Faribault Foods, Inc
Forest River Bean Co., Inc.
Freeland Bean & Grain, Inc.
G. F. Bean Company, LLC
Global Merchandising Corp.
Goya Foods, Inc.
Jack’s Bean Company, LLC
Johnstown Bean Company
KC Trading Company, LLC
Kelley Bean Company
Kirkeide’s Northland Bean + Seed Co., Inc.
Kirsten Company, LLC
Larson Grain Company
L.H. Vinkler & Co., Inc.
L.M. Davenport, Inc.
Mayport Farmers Coop Edible Bean Division
Meridian Seeds
Multigrain International, LLC
Nebraska Bean, Inc.
Nebraska Dry Bean Associates, Inc.
New Alliance Bean
Nexus Trading Group, LLC
North Central Commodities
Northern Feed & Bean
Northwood Bean Co.
PL International, LLC
P.W. Montgomery, LLC
Rangen, Inc.
Red River Bean of Oslo, Inc.
The Rice Company
Russell E. Womack, Inc.
SKE Midwestern, Inc.
Slauson Trading Company, LLC
SRS Commodities, Ltd.
St. Hilaire Seed Company, Inc.
Star Of The West Milling Company
Stateline Producers Cooperative
Steele & Company
Thompsons
Trinidad Benham Corp.
United Pulse Trading, Inc.
Walhalla Bean Company
Walton Ag Services
Western Trading Company
Weststar Food Co., LLC
Yanez International - Sales Agents

**pink bean**
ADM/Edible Bean Specialties Inc.
Agri Broker, LLC
Central Valley AG Exports, Inc
Colgate Commodities, Inc.
Cornerstone Commodities, LLC
D.W. Sturt & Company
Faribault Foods, Inc
Freeland Bean & Grain, Inc.
G. F. Bean Company, LLC
Global Merchandising Corp.
Goya Foods, Inc.
KC Trading Company, LLC
Kelley Bean Company
Kirsten Company, LLC
Nexbus Trading, Inc
North Central Commodities
PL International, LLC
Rangen, Inc.
Red River Bean of Oslo, Inc.
Slauson Trading Company, LLC
Steele & Company
Thompsons
United Pulse Trading, Inc.
Yanez International - Sales Agents

**small red bean**
Ackerman Marketing
ADM/Edible Bean Specialties Inc.
Agri Broker, LLC
Bayside Best Beans, LLC
Blackhive Corp, Inc.
Central Valley AG Exports, Inc
C & F Foods, Inc.
CHS Inc. Othello Bean Plant
Cooperative Elevator Company
D.W. Sturt & Company
EP International Corp.
Global Merchandising Corp.
KC Trading Company, LLC
Kelley Bean Company
L.H. Virkler & Co., Inc.
L.M. Davenport, Inc.
North Central Commodities
PL International, LLC
P.W. Montgomery, LLC
Rangen, Inc.
Red River Bean of Oslo, Inc.
SKE Midwestern, Inc.
Slauson Trading Company, LLC
Star Of The West Milling Company
Steele & Company
Trinidad Benham Corp.
Tumac Commodities
United Pulse Trading, Inc.
Walton Ag Services

others:

green bay lima bean
BeansR4U, Inc.
California Bean & Pea, Inc.
Farmer Bean & Seed, LLC
Global Merchandising Corp.
J.P. Wilson
Meridian Seeds
Nebraska Bean, Inc.
Northwest Trading Company, Inc.
Rhodes-Stockton Bean Co-Op
The Rice Company
Treasure Valley Seed Co.
Valley Bean & Grain Co., Inc

oteha bean
Johnson’s Farm Company
PFI International Inc.
Toyota Tsusho America, Inc
Tumac Commodities

white kidney bean
Cooperative Elevator Company
Kelley Bean Company
New York Bean, LLC

yellow bean
Colusa Produce Corp.
Melmont Bean & Seed, Inc.
Meridian Seeds
Nebraska Bean, Inc.
Russell E. Womack, Inc.
Tarke Bean, LLC

yellow eye bean
Global Merchandising Corp.
J.P. Wilson

organic

Colusa Produce Corp.
EP International Corp.
Farbault Foods, Inc
L.H. Virkler & Co., Inc.
L.M. Davenport, Inc.
Martori Farms
Organic Bean and Grain, Inc
PFI International, Inc
PL International, LLC
Southwest Processors
Exchange

seed

Bollingberg Seeds
Buchholz Enterprises, Inc.
Central Bean Co., Inc.
Colgate Commodities
Goya Foods, Inc.
J.P. Wilson
Kelley Bean Company
Preator Bean Co.
Rhodes Stockton Bean Co-OP
Trinidad Benham Corp.
Valley Bean & Grain Co., Inc
ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

21ST CENTURY BEAN PROCESSING LLC
PO Box 6
Sharon Springs, KS 67758-0006 USA
Tel: +1 785 852 4203
Email: beanproc@sunflowertelco.com
Contact: Ron Meyers
Description: Processor/Shipper. Processor of Pintos produced in Colorado, Kansas, Texas and Nebraska; approximately 11,000 MT per year. Packaging available from 1# to 50kg, as well as bulk shipments.
Sells 1000 MT or More: Pinto.

ACKERMAN MARKETING
PO Box 381
Frankenmuth MI 48734 USA
Tel: +1 989 652 3469
Email: lacker1792@aol.com
Contact: Lyle Ackerman
Description: Ackerman Marketing trades canning and package quality Pinto, Black, Navy, Small Red, Light Red Kidney, Dark Red Kidney, Great Northern, Cranberry, Yelloweye, White Kidney, Garbanzo, Green & Yellow Peas, Lentils.
Sells 1000 MT or More: Pinto, Small Red, Light Red Kidney & Black.

ADM/EDIBLE BEAN SPECIALTIES INC.
4666 Faries Parkway
Decatur, IL 62526-5666 USA
Tel: +1 217 451 2849 / 1 800 637 5843
Email: g.gregory@adm.com
Web: www.adm.com
Contact: Gordon Gregory
Description: Exporter, Processor/Shipper. ADM Edible Bean Specialties is vertically integrated from our Seedwest Division in Idaho and Wyoming, 17 commercial operations in the main dry bean producing states, to our dehydration facility in Enderlin, North Dakota. ADM EBS is a domestic supplier and exporter.
Sells 1000 MT or More: Black, Navy, Pink, Pinto & Small Red.
Other Bean Classes Handled: Baby Lima, Dehydrated Edible & Seed.

ADVANCED MILLING SYSTEMS
989 South Isabella Road
Mount Pleasant, Michigan 48858 USA
Tel: +1 989 773 1226
Cell: +1 209 601 6035
Email: Dane@AdvancedMillingSystems.com
Web: www.AdvancedMillingSystems.com
Contact: Dane Bjerke
Description: Advanced Milling Systems was founded to offer complete equipment processing solutions, we offer. Processing flow design, New equipment, Used and refurbished equipment. Custom manufacturing of products to fit your application and existing space requirements. On-site process training of your personnel on your existing lines of equipment.

AGRI BROKER, LLC
2260 Giannoni Way
Lodi, CA 95242 USA
Tel: +1 209 333 3915
Cell: +1 209 601 6035
Email: Info@agribroker.net
Web: www.agribroker.net
Contact: Barbara Kearney
Description: Agri Broker, LLC is a full-service brokerage company connecting buyers and sellers of beans and other pulses worldwide. Our staff has over 25 years of experience in the industry. We offer expertise and assistance in international logistics and documentation ensuring a smooth transaction for all parties.
Sells 1000 MT or More: Pinto, Black, Navy, Great Northern, Dark Red Kidney, Garbanzo (Chickpeas).
Other Bean Classes Handled: Azuki, Blackeye, Baby Lima, Cranberry, Large Lima, Light Red Kidney, Pink, Small Red.

AILEEN QUIRK & SONS, INC.
235 West 12th Avenue,
North Kansas City, MO 64116 USA
Tel: +1 816 471 4580
Email: kelly@aileenquirkandsons.com
Web: www.aileenquirkandsons.com
Contact: Kelly Quirk
Description: Packagers and distributors of dry edible beans, peas, lentils and popcorn. We have over 60 years experience and are a 4th generation family owned and operated business. We pride ourselves on superior customer service and quality.
Sells 1000 MT or More: Pinto, Great Northern.


ALLIANCE VALLEY BEAN LLC
PO Box 566, Larimore, ND 58251 USA
Tel: +1 989 453 4500 ext. 552
Email: mjanowicz@coopelev.com
Contact: Mike Janowicz
Description: Processor, Packager & Exporter of black beans. We have a modern processing plant with electric eyes. BNSF main line rail service and a variety of packaging options to fit your needs.

Sells 1000 MT or More: black beans

AMS BJERKE CORPORATION
989 South Isabella Road, Mount Pleasant MI 48858 USA
Tel: +1 989 773 1226
Email: Dan@AMSBCORP.com
Web: www.AMSBCORP.com
Contact: Dan Bjerke
Description: AMS BJERKE CORPORATION Is a supplier of complete equipment processing solutions. We offer processing flow designs, New equipment, Used equipment and Refurbished equipment. Custom manufacturing of products to fit your application and existing space requirements is our specialty. On-site process evaluation and training of your personnel on your existing lines of equipment.

BAMP MARKETING & CONSULTING INC.
11940 Myers Road Sebewaing, MI 48759-9504 USA
Tel: +1 989 551 2267
Email: beanman@airadv.net or beanman@bampmarketing.com
Web: www.bampmarketing.com
Contact: Mike Eisenegger
Description: BAMP trades Navy, Black, Pinto, Small Red, Light Red Kidney, Dark Red Kidney, Great Northern, Otebo, Yellow Eye, Pink, Bush Cranberry, Vine Cranberry & White Kidney. BAMP Marketing & Consulting Inc is also a marketing information company which works with end users and growers providing marketing information.

Sells 1000 MT or More: Black, Navy & Pinto.


BEANITOS, INC.
3006 Bee Caves Road (RM 2244), Suite A-315 Austin, Texas 78746 USA
Tel: +1 512 609 8017
Email: dan@beanitos.com
Web: www.beanitos.com
Contact: Dan Costello - CEO
Description: Manufacturer and marketer of bean chips.

BEANITOS, INC.
302 North “N” Street Tulare, CA 93274
Tel: +1 559 685 9491
Email: beansr4u@aol.com
Contact: Nelson Parreira
Description: Dealer.

Big D Ranch
7590 South Ten Mile Road
Meridian, ID 83642 USA
Tel: +1 208 888 1710
Email: rddurrant@MSN.com
Web: BigDRanch.com
Contact: Richard Durrant
Languages (other than English): Spanish
Bean Classes Handled: Pinto.

Bird Island Bean Co. LLC
P.O. Box 249
Bird Island, MN 55310 USA
Tel: +1 320 365 3070
Email: nate@bibcllc.com
Web: www.bbcllc.com
Contact: Larry Serbus
Description: Food-quality navy bean processor and broker of all dry beans co-products for the biofuels market.

Blackhive Corp, Inc.
2049 E. Joyce Blvd. Suite 200
Fayetteville, AR 72703 USA
Tel: +1 479 582 3170 ext. 244
Direct: +1 479 287 4938
Cell: +1 701 430 0135
Email: brandon.harpestad@blackhivcorpc.com
Web: www.blackhivcorpc.com
Contact: Brandon Harpestad
Languages (other than English): Spanish, Portuguese, Italian
Description: Blackhive is a global trading, sourcing, and marketing company specializing in dry beans, rice, sugar/sweeteners, and canned fruits/vegetables. Strategic relationships with our suppliers and customers as well as our distribution model are keys to providing a customized solution for each of our customers.
Sells 1000 MT or More: Pinto, Black, Navy, Great Northern, Small Red, Light Red Kidney, Dark Red Kidney, Garbanzo, Split Beans of all varieties.
Other Bean Classes Handled: Pink, Green Peas, Yellow Peas, Lentils.

Bollingberg Seeds
5353 Hwy 15
Cathay ND 58422 USA
Tel: +1 701 984 2486
Email: bsckurt@hotmail.com
Web: www.bollingbergsseeds.com
Contact: Kurt Bollingberg, Owner/Operator
Description: Certified seed conditioner with a 70 mt certified scale on the farm. We sell Pinto and Black Turtle Bean seed.
Bean Classes Handled: Pinto, Black.

Bonanza Bean LLC
PO Box 164
Morris
MN 56267
Tel: +1 320 585 2326
Email: cork.fehr@bonanzabeane.com
Contact: Cork Fehr
Description: Processor and Shipper of Dark and Light Red Kidney Beans.
Sells 1000 MT or More: Dark Red Kidney and Light Red Kidney

Britton Transport Inc.
P.O. Box 13337
Grand Forks, ND 58203
Tel: +1 701 757 5588
Email: jima@brittontransport.com
Web: www.brittontransport.com
Additional US Offices In: Sioux Falls, SD / Des Moines, IA
Contact: Jim Ackermann
Description: Asset based trucking company headquartered in Grand Forks, ND with terminals in Sioux Falls, SD and Des Moines, IA. Specializing in van and temperature controlled freight throughout the continental United States and Canada.

Buchholz Enterprises Inc.
P.O. Box 225
Wyndmere, ND 58081
Tel: +1 888 439 2831
Email: abuchholz@rrt.net
Web: www.beiseed.com
Contact: Arlin Buchholz
Sells 1000 MT or More: Seeds.

Bush Brothers & Co
1016 E Weisgarber Road
Knoxville, TN 37909-2669 USA
Tel: +1 865 558 7865
Email: dzimmerman@bushbros.com
Web: www.bushbeans.com
Additional US Offices In: Tennessee and Wisconsin
Contact: David Zimmerman  
Description: Canner. A fourth generation family-owned business for more than 100 years. The “BUSH’S BEST” brand is the nation’s leading prepared bean. Headquartered in Knoxville, Tennessee with production locations in Tennessee and Wisconsin.

CAL-BEAN & GRAIN COOPERATIVE, INC.  
PO Box D  
Pixley, CA 93256-1004 USA  
Tel: +1 559 757 3581  
Email: gluckett@calbean.com  
Contact: Gary Luckett  
Description: Processor/Shipper. Cal-Bean & Grain cooperative, Inc is a grower owned cooperative which provides cleaning, marketing, warehousing and shipping of Blackeyes and Garbanzos.  
Sells 1000 MT or More: Blackeyes & Garbanzos.

CALDAK INTERNATIONAL, LLC  
1790 32nd Ave S  
Fargo, ND 58103 USA  
Tel: +1 701 280 0061  
Email: kbeckius@caldakintl.com  
Contact: Kirk Beckius  
Sells 1000 MT or More: Black, Navy & Pinto  
Other Bean Classes Handled: Cranberry, Blackeye, Dark and Light Red Kidney & Great Northern.

CALIFORNIA BEAN & PEA, INC.  
PO Box 1312  
Tulare, CA 93275-1312 USA  
Tel: +1 830 537 5544  
Email: BeansR4U@aol.com  
Contact: Joel Parreira  
Description: Dealer.  

CAMEX INC.  
PO Box 17370  
Boulder, CO 80308-0370 USA  
Tel: +1 303 652 2000  
Email: camex@comcast.net  
Contact: Mario Beekes  
Description: Broker. 30 years of export experience. Brokering about 250,000 metrics tons annually of dried peas, beans, lentils and seed crops.  
Sells 1000 MT or More: Black, Garbanzo, Great Northern & Pinto.  
Other Bean Classes Handled: Baby Lima, Blackeye, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink & Small Red.

CENTRAL BEAN CO., INC.  
PO Box 215  
Quincy, WA 98848 USA  
Tel: +1 509 787 1544  
Email: janice@centralbean.com  
Web: www.centralbean.com  
Contact: Janice Stephens  
Description: Central Bean Co., Inc. is a lot identity preserved warehouse. We also are certified with SQF level 2, Kosher, Food Alliance (sustainably grown), Non-GMO, Organic and seed conditioning. Primary customers are end users in the US, seed production for the Midwest and West coast exports.  
Bean Classes Handled: Garbanzo, blacks, small reds, pinks.

CENTRAL VALLEY AG EXPORTS, INC  
345 East Tulare Avenue Visalia  
California 93292 USA  
Tel: +1 559 734 1754  
Email: Didier@cvae-inc.com, cvae.sebastian@gmail.com  
Web: www.cvae-inc.com  
Contact: Didier Vivies, Sebastian Huss  
Languages (other than English): French  
Description: Central Valley Ag Exports specializes in packaging from one to twenty pound bags and shipping top quality beans, peas, and lentils both domestically and internationally. Our goal is to find the finest beans, peas, lentils and rice from the fertile lands of America and to bring them to market and supermarket shelves internationally.  

CENTRAL VALLEY BEAN COOPERATIVE  
P.O. Box 162  
Buxton, ND 58218 USA  
Tel: +1 701 847 2622  
Email: dan@centralvalleybean.com, andrew@centralvalleybean.com  
Web: www.centralvalleybean.com  
Contact: Dan Fuglesten, Andrew Ladwig  
Description: Grower-owned processor & exporter of
MinDak(USA) Pinto beans. Located in the heart of the Red River Valley CVBC will package to meet your needs. We have a modern processing plant with electric eyes, also great BNSF main line rail service.

Sells 1000 MT or More: Pintos.

C & F FOODS, INC.
22689 Highway 30
Hansen, ID 83334 USA
Tel: +1 208 423 4900
Email: jearl@cnf-foods.com
Web: www.cnf-foods.com

Additional US offices: City of Industry, CA

Contact: Joyce Earl
Description: Packager, Exporter, Processor/Shipper. Specializing in quality and customer satisfaction, C & F Foods, Inc. is one of the largest packagers and distributors of beans, rice, barley, popcorn, peas and lentils in the United States.

Sells 1000 MT or More: Pinto, Black, Great Northern, Blackeye, Small Red, Large Lima, Light Red Kidney & Navy.

Other Bean Classes Handled: Pink, Baby Lima, Cranberry Garbanzos & Dark Red Kidneys.

CHIPPEWA VALLEY BEAN COMPANY
N2960 730th St., Menomonie, WI 54751 USA
Tel: +1 715 664 8342
Email: cbrown@cvbean.com
Web: www.cvbean.com

Contact: Cindy Brown & Charles Wachsmuth

Languages (other than English): Spanish & German

Description: Exporter, Grower & Processor. With over 35 years of experience, Chippewa Valley Bean is known for high quality beans worldwide. We offer a full range of services from identity preservation to specialized milling and packaging. Our entire product line is GMO free.

Sells 1000 MT or More: Dark Red Kidney and Light Red Kidney
Other Bean Classes Handled: White Kidney Beans

CHS INC. OTHHELLO BEAN PLANT
PO Box 469
Othello, WA 99344 USA
Tel: +1 509 488 9681
Email: chris.guess@chsinc.com

Contact: Chris Guess
Description: Originator, Processor and Shipper of dry edible beans grown in Washington State. Bean classes handled are Pinto, Black, Small Red, Great Northern, Small White, Cranberry, Dark Red Kidney, Light Red Kidney.

Sells 1000 MT or More: Pinto, Black, Small Red
Bean Classes Handled: Cranberry, Yellow, Great Northern, Dark Red Kidney, Light Red Kidney, Pinks, Yellows.

CK NICKELS INC.
Address (Mailing): 808 W 19th Street, Muleshoe, TX 79347 USA
Tel: +1 806 272 7500
Email: chad@cknickels.com
Web: www.cknickels.com

Contact: Chad Nickels
Description: CK Nickels Inc is a private, family owned and operated business. We are an originator, processor and shipper of organic and conventional dry beans. We are a supplier directly from the field, making us your direct link to the farm.

Sells 1000 MT or More: Blackeyes.
Other Bean Classes Handled: Blacks, Pintos.

COLGATE COMMODITIES INC.
308 Front Ave
Colgate, ND 58046 USA
Tel: +1 701 945 2580
Email: nelsondm@polarcomm.com

Contact: Dean Nelson
Description: Processors.
Bean Classes Handled: Black, Great Northern, Navy, Pink, Pinto.

COLUMBIA BEAN & PRODUCE CO. INC.
PO Box 122
Moses Lake, Washington 98837
Tel: +1 509 765 8893 / +1 800 411 2167
Email: scott@columbiabean.com
Web: www.columbiabean.com

Contact: Scott R. Garrett
Description: Processor, Packager and Shipper of beans grown in Washington State. Also package and ship peas, lentils, rice, popcorn, barley and other varieties of beans. Mixed containers available.

Sells 1000 MT or More: Pinto, Black.
**Other Bean Classes Handled:** Light red kidney, Dark red kidney, small red, navy, small white, great northern.

**Colusa Milling Company**  
PO Box 549  
Colusa, CA 95932 USA  
Tel: +1 530 458 8201  
Email: cmc@syix.com  
Contact: Greg Smith  
Description: Grower & Processor/Shipper. Colusa Milling Company is a grower-owned facility specializing in Baby Lima & Blackeye production & processing. We have a strong experienced grower base and a prime location.  
Sells 1000 MT or More: Baby Lima.  
Other Bean Classes Handled: Black, Blackeye, Cranberry, Dark Red Kidney & Green Baby Lima.

**Colusa Produce Corp.**  
1954 Progress Rd.  
Meridian, CA 95957 USA  
Tel: +1 530 696 0121  
Email: jimwallace@ecolusa.com  
Web: www.ecolusa.com  
Contact: Jim Wallace  
Languages (other than English): Spanish  
Description: Colusa Produce is a grower, processor, exporter and trader of beans and bean seed. We handle all varieties.  
Sells 1000 MT or More: Baby Lima, Black, Blackeye, Garbanzo, Light Red Kidney & Yellow (Mayacoba, Peruano, Canario).  
Other Bean Classes Handled: Cranberry, Dark Red Kidney, Green Baby Lima, Large Lima, Pink, Seeds & Organic (all varieties).

**Commodity Specialists Company**  
515 Kimbark Street, Suite 105  
Longmont, CO 80501  
Tel: +1 303 772 5700  
Email: dwunderlich@csc-world.com  
Web: www.csc-world.com  
Contact: Dan Wunderlich  
Description: Exporter & Processor/Shipper. Involved in the international trading of all beans. Our ability to originate beans in Colorado, Nebraska, and North Dakota provides CSC with a supply of quality Great Northern, Pintos, Blacks and Navys that are marketed all over the world.  
Sells 1000 MT or More: Black, Great Northern & Pinto.  
Other Bean Classes Handled: Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Light Red Kidney, Navy & Small Red.

**Cooperative Elevator Company**  
7211 E. Michigan Avenue  
Pigeon, MI 48755 USA  
Tel: +1 989 453 4553  
Email: mjanowicz@cosfarbean.com  
Web: www.coopelev.com  
Contact: Michael Janowicz  
Description: Processor/Shipper. Dry bean originator and processor that markets beans in cooperation with Star of the West Milling Company.  
Sells 1000 MT or More: Black, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto, Small Red & White Kidney.  
Other Bean Classes Handled: Yellow Eye

**Cornerstone Commodities, LLC**  
7733 Park Ridge Circle  
Fort Collins, CO 80528-8909 USA  
Tel: +1 970 223 4335  
Email: cornerstonebean@aol.com  
Contact: Steve Osborn  
Description: Exporter & Packager. Staff has combined experience of over 35 years in beans. Specializing in exportation, origination, and statistical information on production areas, packaging, customer service and detailed execution of contracts.  
Sells 1000 MT or More: Black, Dark Red Kidney, Garbanzo, Great Northern, Light Red Kidney, Navy & Pinto.  
Other Bean Classes Handled: Baby Lima & Blackeye.

**C.R. Zornow, Inc.**  
PO Box 146, 2257 CR #4  
Seneca Castle, NY 14547 USA  
Tel: +1 585 526 5427  
Email: duane@thompsonsgrain.com  
Contact: Duane Thompson  
Description: Processor/Shipper. The New York State Bean Shipper Association is composed of 6 dealers/shippers located in NY State. The dealers represent and purchase beans from growers in that region. Light Red Kidneys and Black Turtle Soup Beans are the main varieties grown and to a lesser extent White Kidneys, Cranberries
and Dark Red Kidneys are also planted.

**Sells 1000 MT or More:** Black & Light Red Kidney.

**Other Bean Classes Handled:** Adzuki, Garbanzo, Great Northern, Navy, Pink & Seeds.

**C.T. SMITH CO.**
P.O. Box 130
Pleasanton, TX 78064 USA
Tel: +1 830 569 2140
Email: carl@ctsmithco.com
Contact: Carl T. Smith III
Description: Contract grows and processes over 30 varieties of southern peas or cowpeas including Blackeyes, Creams, Crowders and Purplehulls for the seed and food trades. Family business since 1965. Production is in Texas, New Mexico, Oklahoma and Central America.

**Bean Classes Handled:** Blackeye.

**DOMPE WAREHOUSE COMPANY**
P.O. Box 247
Crows Landing, Ca 95313 USA
Tel: +1 209 837 4725
Email: steve@dompebeans.com
Contact: Steve A. Azevedo
Languages (other than English): Spanish.
Description: Grower & Processor/Shipper. Family-owned bean processor established in 1943. Specializing in Large Lima. Located near Oakland Port in California.

**Sells 1000 MT or More:** Large Lima, Green Baby Lima, Blackeyes & Baby Lima Beans.

**D.W. STURT & COMPANY**
5444 Jones Landing Rd
Petoskey, MI 49770 USA
Tel: +1 231 347 7874
Email: DSTurt@dwsturt.com
Web: www.dwsturt.com
Contact: Dan Sturt
Description: Commodity Brokerage.

**Sells 1000 MT or More:** Pinto, Black, Navy, Great Northern, Cranberry, Small Red.

**Other Bean Classes Handled:** Light Red Kidney, Dark Red Kidney, Garbanzo, Green & Yellow Peas, Lentils.

**EP INTERNATIONAL CORP.**
18 Technology Drive, Suite 156
Irvine, CA 92618 USA
Tel: +1 949 450 1245
Email: willism.kim@beanexporter.com
Web: www.beanexporter.com
Contact: William Kim
Languages (other than English): Korean, French & Spanish.
Description: Exporter, Packager & Processor/Shipper. Established in 1989 to export pulses such as beans, peas, lentils and seeds. Our goal is to supply specially developed crops at competitive prices in a timely manner.

**Sells 1000 MT or More:** Blackeye, Garbanzo, Great Northern, Light Red Kidney, Navy & Small Red.

**Other Bean Classes Handled:** Adzuki, Baby Lima, Black, Cranberry, Dark Red Kidney, Green Baby Lima, Large Lima, Pink, Pinto & Organic Fava.

**FARIBAULT FOODS INC.**
128 15th St NW
Faribault, MN 55021 USA
Tel: 1 507 331 1488
Email: jgaustad@faribaultfoods.com
Web: www.faribaultfoods.com
Contact: Joel Gaustad
Description: Faribault Foods is the leading branded whole bean supplier west of the Mississippi and a national market leader in branded, private label and contract manufacturing. We offer the broadest line of sauced and recipe based canned bean products in a range of sizes, packaging options and custom formulations.

**Bean Classes Handled:** Navy, Pinto, White, Dark & Light Red Kidney, Black, Pink, Garbanzo. Organic and conventional

**FARMER BEAN & SEED, LLC**
PO Box 455
Quincy, WA 98848 USA
Tel: +1 509 787 3066
Email: farmerbean@frontier.com
Contact: Wayner Farmer
Description: Processor/shipper. Since 1980, Farmer Bean & Seed, LLC has produced quality Small Red, Green Baby Lima, Small White, Pinto, Black, and Cranberry beans for export and domestic markets.

**Bean Classes Handled:** Green Baby Lima, Pinto, Small Red, Black & Cranberry.
FISCHBEIN COMPANY
151 Walker Road
Statesville NC 28625 USA
Tel: +1 704 871 1159
Email: sales@fischbein.com
Web: www.fischbein.com
Contact: Garry C. Jones
Languages (other than English): Spanish
Description: Fischbein manufactures and markets a full line of net weigh bagging scales, automated bag handling and bag closing equipment for a variety of bagging operations.

FOREST RIVER BEAN CO., INC.
PO Box 68, 600 Carpenter Ave
Forest River ND 58233 USA
Tel: +1 701 248 3261
Email: brians@invisimax.com
Contact: Brian Schanilec
Description: Exporter, processor, shipper and grower with 34 years of experience in quality for canning, packing and specialty markets.
Bean Classes Handled: Black, Cranberry, Pink, Pinto, Small Red, Yellow.
Sells 1000 MT or More: Pinto.

FREELAND BEAN & GRAIN, INC.
PO Box 515
Freeland, MI 48623 USA
Tel: +1 989 695 9131
Email: FBG@tm.net
Web: www.freelandbeanandgrain.com
Contact: Roger Hupfer
Description: Country bean and grain elevator, originates only Black beans. 100% ScanMaster sorted and we are able to polish. Packaging options: 100# bags/2000# totes/4000# totes/bulk hopper car/box car. Home of the Great Lakes brand.
Sells 1000 MT or More: Pinto, Navy, Pink, Dark Red Kidney, Black.

FURMANO FOODS
770 Cannery Road,
Northumberland,
PA 17857 USA
Tel: +1 570 473 3516
Email: jim.kohl@furmanos.com
Contact: Jim Kohl
Description: Furmano’s is a leading manufacturer and supplier of canned and pouch beans, tomatoes and vegetables. We combine state-of-the-art agricultural and manufacturing technology with a kinship to the earth that comes from four generations of farming in heart of Pennsylvania.

GLOBAL MERCHANDISING CORP.
2525 16th Street suite 321
San Francisco, California 94103 USA
Tel: +1 415 385 5500
Email: alex@globalexporter.com
Web: www.globalexporter.com
Contact: Alex Alvarez
Languages (other than English): Spanish, French, Russian & Filipino.
Description: Exporter. For many years, Global has been one of the ten largest exporters in northern California.

GOYA FOODS, INC.
100 Seaview Drive
Secaucus NJ 07094 USA
Tel: +1 201 348 4900
Email: joseph.perez@goya.com
Web: www.goya.com
Contact: Joseph Perez
Languages (other than English): Spanish.
Description: The premier source for authentic Latino cuisine, Goya Foods is the largest, Hispanic-owned food company in the United States. Founded in 1936 by Don Prudencio Unanue and his wife Carolina, both from Spain, the Goya story is as much about the importance of family as it is about achieving the American dream.
Sells 1000 MT or More: Pinto, Great
Northern, Black, Navy, Pink, Dark and Light Red Kidney, Garbanzo and seed.

Other Bean Classes Handled:
Blackeyes, White Kidneys, Large and Baby Limas, Yellow Beans and Small White Beans.

GREAT WEST, INC.
8950 Barrons Blvd Ste 102
Highlands Ranch, CO 80129-2373 USA
Tel: +1 303 471 4050
Email: dprusse@greatwestinc.com
Contact: David Prusse
Description: Exporter & Dealer.
Great West trades dry beans as well as frozen meat products. We specialize in dealing directly with the processors and attempt to find our customers product below the market prices.
Bean Classes Handled: Black, Dark Red Kidney, Garbanzo, Navy, Pink, Pinto, Edible Green Peas, Small Red, & Split Beans of all varieties.

HINRICHS TRADING COMPANY
155 SE Kamiaken St
Pullman WA 99163 USA
Tel: +1 509 332 8888
Email: Max@hinrichstrading.com, Phil@hinrichstrading.com
Web: www.hinrichstrading.com
Contact: Max & Phil Hinrichs
Description: Exporter and processor of USA Chickpeas, for the packaging and canning industry. Supplier to the US Hummus industry.
Sells 1000 MT or More: Chickpeas and Lentils

IDAHO BEAN & ELEVATOR COMPANY
31 East 30th Avenue
Spokane, WA 99203 USA
Tel: +1 509 413 6293
Email: beans@idahobean.com
Contact: Erin E. Driscoll-Diedrick.
Description: Import/Export Dry Beans, Chickpeas and Lentils.
Sells 1000 MT or More: Lentils and garbanzos.
Other Bean Classes Handled: Dry beans.

IDAHO SEED BEAN COMPANY
P. O. Box 1072
Twin Falls, ID 83303 USA
Tel: +1 208 734 5221
Email: isbco@filertel.com
Web: www.idahoseedbeancompany.com
Contact: John Dean
Description: Grower, processor and shipper of high quality bean seed, offering dry bean breeding and contract seed stock maintenance service
Bean Classes Handled: Pinto, Pink, Black, Light Red Kidney, Dark Red Kidney, Navy

IMC INTERMARKET COMPANY INC.
PO Box 987, Hermiston, OR 97838
Tel: +1 541 567 3389
Email: office@intermarketcompany.com
Web: www.intermarketcompany.com
Contact: Anna Rademacher
Languages (other than English): Polish, French, Spanish, Russian, Chinese, Korean
Description: Since 1986, IMC InterMarket Company has been exporting agricultural food and feed products and foodstuffs. Our primary market is Asia, and we currently ship dried beans (navy, black, kidney, lima), green peas, egg powders, diatomaceous earth and more.
Sells 1000 MT or More: Navy Beans
Other Bean Classes Handled: Black Eyed Beans, Black Beans, Kidney Beans, Great Northern Beans, Lima/Baby Lima Beans
JACK’S BEAN COMPANY, LLC
402 N. Interocean Ave., Holyoke, CO 80734
Tel: +1 970 854 3702
Email: tom.harmon@jacksbean.com
Web: www.jacksbean.com
Contact: Tom Harmon
Languages (other than English): Polish, French, Spanish, Russian, Chinese, Korean
Description: Jack’s Bean Company has been in operation since 1932 and we are proud to be high quality growers, processors and suppliers of pinto beans, light red kidney beans and popcorn. We market our products both domestically and around the world.
Sells 1000 MT or More: Pinto Beans, Light Red Kidney Beans

JL DALE & ASSOCIATES, LLC
609 Summergreen Drive
Frankenmuth, MI 48734 USA
Tel: +1 989 295 0409
Email: jldaleaba@aol.com
Contact: Les Dale
Description: Food safety and organic certification consultant working with US dry bean processors to develop compliant programs and to train personnel under various international standards.

JOHNSON’S FARM COMPANY
1132 E Coggins Road
Pinconning, MI 48650 USA
Tel: +1 989 879 2248
Email: jfc@speednetlc.com
Contact: Raymond Johnson
Description: Farmer /Processor. Processes Navy, Black, Pinto Light and Dark Red Kidney, Cranberry, Otebo and other varieties.
Bean Classes Handled: Navy, Black, Pinto Light and Dark Red Kidney, Cranberry, Otebo and other varieties.

JOHNSTON BEAN COMPANY
3295 Johnstown St. Johnstown, ND 58235-4500 USA
Mail: PO Box 5, Gilby, ND 58235-0005 USA
Tel: +1 701 869 2680
Email: jbc@polarcomm.com
Contact: Jim Karley
Description: Grower, Processor/Shipper. Johnstown Bean Company has over 30 years experience processing and marketing dry beans both domestically and internationally. We supply high quality pinto and black beans grown in North Dakota and Minnesota. Our staff through North Central Commodities can assist customers in all areas with logistics, export finance and documentation requirements.
Sells 1000 MT or More: Black & Pinto

J.P. WILSON
PO Box 5472
Twin Falls, ID 83332 USA
Tel: +1 208 734 7190
Mobile: 1 208 420 5782
Email: bluehart@lightcom.net
Contact: Carter Wilson
Description: Buyer/Shipper. Buying, selling and reprocessing all grades of beans including all types of garden beans. Buy, sell and reprocess off-grades and splits in the market.

KC TRADING COMPANY, LLC
4885 Riverhead Road, Suite E
Bolder, CO 80301 USA
Mail: 7464 Arapahoe Road Suite B6, Boulder, Colorado 80303 USA
Tel: +1 919 200 4006
Additional US Offices In: Kimberly
Email: info@kctradingcompany.com
Web: www.kctradingcompany.com
Contact: Wayne Carrick, Kanaria Carrick, Bob Allan, and Keegan Carrick.
Languages (other than English): French, Arabic, Spanish, Armenian.
Description: International Trader. KC Trading Co. brings 55 years of combined experience in export sales and logistics to the service of their customers. Specialized in dry beans, garbanzos, dry peas, lentils, popcorn and oil seeds.
Sells 1000 MT or More: Pinto, Black, Navy, Great Northern, Dark & Light Red Kidney, Pink, Small Red, Garbanzo
KELLEY BEAN CO., INC.
PO Box 2488
Scottsbluff, NE 69363-2488 USA
Tel: +1 308 635 6438
Email: isprague@kelleybean.com
Web: www.kelleybean.com
Additional US Offices In: Durand, MI, Maple Grove, MN & Dallas, TX.
Contact: Larry Sprague
Languages (other than English): Spanish
Description: As one of the largest originators of dry beans in North America, Kelley Bean is both a domestic supplier and exporter of seed, retail packages, food service products and bulk offerings.
Sells 1000 MT or More: Pinto, Great Northern, Black, Navy, Pink, Dark and Light Red Kidney, Garbanzo and seed.
Other Bean Classes Handled: Blackeyes, White Kidneys, Large and Baby Limas, Yellow Beans.

KIRKEIDE’S NORTHLAND BEAN + SEED CO., INC.
4520 12th Street NE
Fessenden, ND 58438 USA
Tel: +1 701 547 3466
Email: kirkeide@goNDTC.com
Contact: Jim Kirkeide
Description: Processor / Shipper. One of only a few facilities that actually grows, processes and markets beans. KNBC specializes in Pintos. The plant utilizes an electronic color sorter.
Sells 1000 MT or More: Pinto.
Other Bean Classes Handled: Black & Navy.

KIRKLAND COMPANY, LLC
P.O. Box 2607
Lodi, CA 95240 USA
Tel: +1 209 333 1100
Cell: +1 209 747 1100 (Dave), 1 209 327 4810 (Mark)
Email: mark@kirkland.com, dave@kirsten.com, dee@kirsten.com
Web: www.kirkland.com
Additional US Offices In: Lockeford Grain – 6042 Kettleman Lane – Lodi, CA 95240.
Contact: Mark
Languages (other than English): Spanish
Description: Kirsten Company LLC is a family operation based in central California. The partnership (Roy, David, and Mark Kirsten) spans three generations with over 80 years of combined experience. Our principal business is as a dealer/originator of dry edible beans.
In recent years the operation has expanded into farming and warehousing.
Sells 1000 MT or More: Garbanzo, Blackeye, Large Lima, Baby Lima.
Other Bean Classes Handled: Pink, Pinto, Navy, Great Northern, Light Red Kidney, Dark Red Kidney, Small Red.

L.A. HEARNE COMPANY
512 Mitz Rd.
King City, CA 93930 USA
Tel: +1 831 385 5441
Email: Francis@hearneco.com
Contact: Francis Giudici
Description: Processor / Shipper. Specializing in canning quality Large Lima beans.
Bean Classes Handled: Large Lima.

LARSON GRAIN COMPANY
100 Second Ave
Engleveale ND 58033-5000 USA
Tel: +1 701 683 5246
Email: nick.shockman@larsongrain.com
Web: www.larsongrain.com
Contact: Nick Shockman
Description: Processor / Shipper. Leading regional shipper of beans. We can package 50lb, 100 lb and 50kg as well as one and two ton bulk tote. We also ship bulk rail and bulk truck. We are serviced by Red River Valley and Western Railroad, a short line carrier for the BNSF.
Sells 1000 MT or More: Black & Pinto.
Latinex Intl.
3367 Columbia Rd. North Olmsted,
OH 44070 USA
Tel: +1 216 246 7079
Email: ed@latinexintl.com
Contact: Ed Guzi
Languages (other than English): Portuguese, Spanish.
Description: Founded in 2005 with offices in Brazil and USA, Latinex International is a company specializing in international food trade. Present in several markets, such as India, Brazil, Turkey, Egypt, Spain, South Africa and the USA, amongst others, we have developed strategic partners and handle products that originate from North & South America.
Sells 1000 MT or More: Black, Navy, Great Northern, Blackeye, Green Peas, Yellow Peas, Lentils, Garbanzo.

Lee Bean & Seed, Inc.
PO Box 37 Borup, MN 56519-0037 USA
Tel: +1 218 494 3330
Email: mharless@feltontel.net
Web: www.leeseedfarm.com
Contact: Mark Harless
Description: Grower & Processor/Shipper. Family owned and operated, we have supplied top quality beans for the past 40 years.
Sells 1000 MT or More: Navy.
Other Bean Classes Handled: Black & Pinto.

L.H. Virkler & Co., Inc.
P.O. Box 4228,
Ormond Beach, Florida, USA
32175-4228
Tel: +1 386 677 0446
Cell: +1 386 451 7323
Email: lhvirkerco@hotmail.com & lhvirkerco@aol.com
Skype ID: LHVIKRKER
Contact: Lynn Virkler
Description: Domestic & international broker of pulses, consultants for agricultural industry. We have 39 years experience in the business.
Sells 1000 MT or More: All varieties of dry edible beans, lentils, chickpeas, whole and split green and yellow peas.

L.M. Davenport, Inc.
1737 E. 1800 S.
Gooding, ID 83330 USA
Tel: +1 208 934 5609
Email: lmdbeans@northrim.net
Contact: Rich Curtis
Description: Buyer, seller and processor of commercial and organic beans.
Bean Classes Handled: Pinto. Organic Pinto, Small Red, Great Northern, Small White, Black.

LotmPoc Warehouse Corp.
1119 West Laurel Ave.
Lompoc, CA 93436 USA
Tel: +1 805 736 2517
Contact: Jerry Signorelli
Description: Processor/Shipper. We clean and process Large Lima Beans.

MartiOr FarMers
7332 E. Butherus Dr.
Scottsdale, AZ 85260-2426
Tel: +1 480 998 1444
Cell: +1 602 390 1237
Email: breed@martorifarms.com & martoriadmin@martorifarms.com
Web: www.martorifarms.com
Contact: Bill Reed
Description: Martori Farms is a vertically integrated operation, shipping vegetable and food grade commodities year round. We maintain direct control over all aspects of production, from growing to shipping. Our unique early season and dry desert climate, contributes to the quality and uniformity of large premium garbanzo beans, in both our organic and conventional production.
Sells 1000 MT or More: Conventional Garbanzo sales in excess of 1100 ton.
Other Bean Classes Handled: Organic Garbanzo sales in excess of 800 ton.

MAYPOrt FarMers Coop Edible Bean Division
1020 Morrison Ave. Portland, ND 58274-4305 USA
Mail: Box 338 Portland, ND 58274-0338 USA
Tel: +1 701 786 4062
Contact: Jeff Chandler or Deb Benson
Description: Processor/Shipper. MayPort Farmers is a grower-
owned cooperative which has been in operation for over 20 years. Our small North Dakota coop specializes in Pinto and Black Turtle processing.

Sells 1000 MT or More: Black & Pinto.

MELMONT BEAN & SEED, INC.
4842C Southside Blvd
Nampa ID 83686 USA
Tel: +1 208 495 2818
Email: brentzeyer@yahoo.com
Contact: Brent Zeyer
Description: Seed production and sales, custom cleaning, processor/shipper. Grower-owned and operated for 18 years.
Bean Classes Handled: Pinto, Black, Yellow & Cranberry.

MENDON GRAIN CO., INC.
7115 Jenks Rd.
Lima, NY 14485 USA
Tel: +1 585 624 2463
Email: msthz@aol.com or reg442@aol.com
Contact: Ted Zornow or Roger Gruschow
Description: Processor/Shipper.
Bean Classes Handled: Light Red Kidney.

MERIDIAN SEEDS, LLC
2 – 6th Ave N, PO Box 224
Casselton, ND 58012 USA
Tel: +1 866 282 7333
Email: bhertel@meridianseeds.com
Web: www.meridianseeds.com
Contact: Brad Hertel
Description: A seed grower owned, pedigree seed, company that produces and provides foundation, registered, and certified seed to its associates and customers. Seed types include pinto, light red kidney, dark red kidney, cranberry, black, navy, and garbanzo. Other seed types include field pea, oil crops and cereals.
Bean Classes Handled: Garbanzo, Pinto, Black, Light Red Kidney, Dark Red Kidney, Cranberry, Navy, Green and Yellow Peas.

MONTSANTO VEGETABLE SEEDS DIVISION
7202 Portage Road
DeForest, WI 53531 USA
Tel: +1 608 846 7889
Email: james.thomasson@monsanto.com
Web: www.monsantovegetableseeds.com
Contact: Jim Thomasson
Description: Supplier of bean genetics to select licensed dealers.

MULTIGRAIN INTERNATIONAL, LLC
314 Peterson St.
Fort Collins, CO 80524 USA
Tel: +1 970 490 1878
Cell: +1 970 481 4977
Email: george@multigrain.com
Web: www.multigrain.com
Contact: George A. Jibilian
Description: Exporter of all varieties of Legumes. Principal Investigator (PI) for USDA funded Legume ipmPIPE.
Sells 1000 MT or More: Black, Pinto.

NEBRASKA BEAN, INC.
85824 519th Avenue
Clearwater, NE 68726-5249 USA
Tel: +1 402 887 5335
Email: brett@nebraskabean.com
Web: www.nebraskabean.com
Contact: Brett Morrison
Description: Originator, Processor/Shipper, Packager, Trader, Exporter. Economy grades to fancy, highest grades possible. Capabilities include color sorting, polishing, canning quality skins, traceability, emergency shipments, and more. Experienced exporter. Single and mixed containers to 1000+ mt shipments. Morrison Farms brand.

NEBRASKA DRY BEAN ASSOCIATES, INC.
10226 47th Ave. S.W.
Seattle, WA 98146 USA
Tel: +1 206 938 4850
Email: jacintobeanery@icehouse.net
Additional US Offices In: Dalton, NE
Contact: Del Maas
Description: Exporter & Processor/Shipper. Supplier of Great Northern and Pinto beans. The quality is excellent and is attributable to the high elevation and plenty of sunshine in western Nebraska.
Sells 1000 MT or More: Great Northern & Pinto.

NEW ALLIANCE BEAN & GRAIN CO.
Alliance, NE 69301 USA
Tel: +1 308 762 8014
Email: newalliance@bbc.net
Contact: Mark Thompson
Description: Exporter & Processor/Shipper. We specialize in top quality Great Northern and Pinto beans. If quality is important to your company, check with New Alliance Bean & Grain where quality always counts.
Sells 1000 MT or More: Great Northern, Pinto.
Other Bean Classes Handled: Navy.

NEW YORK BEAN, LLC
2905 West Main St.
Caledonia, NY 14423 USA
Tel: +1 585 538 6110
Email: john@nybean.com
Contact: John McCreedy
Description: Processor/Shipper. Our company has been in business under the same ownership for 60 years. Our main business is Pinto beans. We ship under the “Frontier” label.
Sells 1000 MT or More: Black, Pinto Beans, LRKB, White Navy Beans, Cranberry Beans.

NEXUS TRADING GROUP, LLC.
1101 Brickell Avenue, N 1802
Miami, Florida 33131 USA
Tel: +1 305 629 8040
Email: info@nexustrading.com
Web: www.nexustrading.com
Contact: Enrique Bianchi / Alberto Espinoza
Languages (other than English): Spanish, Portuguese French.
Description: Nexus was established in Miami Florida in 2003, we specialize in the international commerce of food products, especially dry edible beans and seeds, having Joint Ventures with processing plants in many countries and our own operation/Plant in Peru allow us to offer good quality, service and price. We are experienced in the exporting and importing of commodities and can assure your satisfaction. We have offices which tend to different markets: Miami Florida office, El Salvador office, and our Peru office.
Sells 1000 MT or More: Black Beans, Pinto Beans, LRKB, White Navy Beans, Cranberry Beans.

NORTH CENTRAL COMMODITIES
3295 Johnstown St. Johnstown, ND 58235-4500 USA
PO Box 5, Gilby ND 58235-0005 USA
Tel: +1 701 869 2899
Email: ncc@polarcomm.com
Contact: Bill Thoreson
Other Bean Classes Handled: Great Northern & Navy.

NORTHERN FEED & BEAN
PO Box 149
Lucerne, CO 80646 USA
Tel: +1 970 352 7875
Email: mail@nfbean.com
Contact: Larry Lande, Bob Brunner
Description: Processor/Shipper. Our company has been in business under the same ownership for 60 years. Our main business is Pinto beans. We ship under the “Frontier” label.
Sells 1000 MT or More: Black & Pinto.
Other Bean Classes Handled: Maya-cobas.

NORTHWEST TRADING COMPANY, INC
420 W. Pine St, Suite 1
Lodi, CA 95240 USA
Tel: +1 209 369 1991
Email: sbbeans99@yahoo.com
Contact: Stephen Benson
Languages (other than English):
Spanish

Description: Dealer/Shipper. Specialize in contract production of various specialized beans for canner trade.

Bean Classes Handled: Large Lima, Baby Lima, Blackeye, Garbanzo, Christmas Lima, Green Baby Lima.

NORTHWOOD BEAN CO.

301 S Potato Rd
Northwood ND 58267 USA
Tel: +1 701 587 5206
Contact: Tim Muetchler


Bean Classes Handled: Black, Light Red Kidney, Dark Red Kidney, Pinto.

Sells 1000 MT or More: Black & Pinto.

ORGANIC BEAN AND GRAIN, INC

1795 W Akron Rd, Caro, MI 48723 USA
Tel: +1 989 673 6402
Email: mark@orbrng.com
Web: www.orbrng.com
Contact: Mark Vollmar.

Description: Organic Bean and Grain, Inc is owned by fourth generation farmers Mark and Steven Vollmar and offers a variety of the highest quality organic products. Our family farm along with many other local area farmers produce the crops making us your direct link to the farm.

Sells 1000 MT or More: Organic Blacks
Other Bean Classes Handled: Organic Navy, Organic Pinto.

PFI INTERNATIONAL INC.

4715 Mohican Lane
Okemos, Michigan 48864 USA
Tel: +1 517 337 1588
Mob: +1 517 712 9589
Email: reddiamondbeans@gmail.com
Web: www.reddiamondbeans.com
Additional US Offices In: Venice, Florida

Contact: Wilhelm Kohl

Description: Contract growers, processors & exporter, concentrating on East Asian varieties. Our "RED DIAMOND" brand is re-recognized worldwide.

Sells 1000 MT or More: Adzuki, Otebo.

Other Bean Classes Handled: Cranberry, Great Northern, Dark Red Kidney, Navy, Seed Beans & Organic Beans.

PREATOR BEAN CO.

PO Box 234
Burlington, WY 82411 USA
Tel: +1 307 762 3310
Email: preator@tctwest.net
Contact: Lynn Preator

Description: Processor/Shipper. Preator Bean Company is a bean seed supplier; we specialize in high quality seed.

P.W. MONTGOMERY, LLC

2922 67th Avenue, Ste 100
Greeley, CO 80634 USA
Tel: +1 970 673 4495
Email: tom@pwmontgomery.com, pmtking@aol.com & paul@pwmontgomery.com
Web: www.pwmontgomery.com
Additional US office: Fargo, ND and Detroit Lakes, MN.

Contact: Pat King and Paul Montgomery.

Description: PW Montgomery LLC is a marketing company that is owned by producers who grow beans on their farm, process them and buy beans from their neighbors. This close relationship to the land allows our customers to essentially buy direct from the producers.
Sells 1000 MT or More: Pinto Beans, Black Beans, Small Red Beans, Light Red Kidney Beans.

Other Bean Classes Handled: Yellow Peas, Navy Beans, Great Northern Beans, Dark Red Kidney Beans, Black Eyed Beans, Baby Lima.

RANGEN, INC.

PO Box 706
Buhl, ID 83316 USA
Tel: +1 800 925 7535
Email: ckelley@rangen.com
Web: www.rangen.com
Additional US Offices In: 347 South Park Ave West Twin Falls, ID. 83301

Contact: Craig Kelley.

Description: Packager & Processor/Shipper. A family-owned business since 1935. Purchases beans and bean seeds from local growers and processes for resale.

Sells 1000 MT or More: Pintos, Pinks, Small Reds, Yellow, Cranberry

Bean Classes Handled: Great Northern, Navy, Kidney, and Black beans including all classes of seed.

RHODES STOCKTON BEAN CO-OP

PO Box 338
Tracy, CA 95378 USA
Tel: +1 209 835 1284
Email: ken@beanplant.com, hylton@beanplant.com
Web: www.beanplant.com

Contact: Ken Kirsten & Ken Hylton.

Languages (other than English): Spanish

Description: Since 1971, we have been supporting growers in the central valley of California. Rhodes is an exporter, processor, and shipper that handle all classes of California grown beans being a major supplier of Baby Lima beans to Japan, domestic canning quality Garbanzos, and commercial treated bean seed.

Sells 1000 MT or More: Baby Limas, Large Limas, Blackeye, Garbanzo, Green Baby Limas, Light Red Kidney and Commercial Seed.

Other Bean Classes Handled: Dark Red Kidney, Yellow Beans.

SKE MIDWESTERN, INC.

1111 Westrac Drive, Suite 206
Fargo, North Dakota 58103 USA
Tel: +1 303 664 1150
Email: skesammy@gmail.com

Contact: Sam Peck

Languages (other than English): Spanish, Mandarin, Cantonese

Description: Exporter, Processor/Shipper. Medium size, import/export company with over 35 years of bean experience in international markets. Our “ALPINE BRAND” of Blackeyes, Pintos, Chickpeas and Light Red Kidneys are recognized worldwide.

Sells 1000 MT or More: Black, Pinto, Great Northerns

Other Bean Classes Handled: Blackeye, Large Lima, Baby Lima, Light Red Kidney, Cranberry, Navy, Small Red, Pink.
end user requirements and market information. And advise buyers of opportunities and market fundamentals, supply/demand, current and new crop values.

**Sells 1000 MT or More:** Pintos, Blacks, Light Red Kidneys, Pinks, Small Reds.

**Other Bean Classes Handled:** Great Northern, Green and Yellow Peas, Cranberry, Dark Red Kidneys, Navy Beans and various types of Lentils, Chickpeas and Lentils.

### SOUTHWEST PROCESSORS EXCHANGE

39332 W. Camelback RD., P.O. Box 746, Tonopah, AZ 85354 USA

Tel: +1 623 393 0110

Email: alantessmers@gmail.com and jimmybyrdspe@gmail.com

Web: southwestprocessorsexchange.com

Contact: Alan Tessmer and Jimmy Byrd

Description: Grower, processor and shipper of Premium organic/conventional garbanzo beans supplying the canning, packaging and hummus industries.


### SRS COMMODITIES, LTD.

PO BOX 386
Mayville, ND 58257 USA

Tel: +1 701 786 3402

Email: ricksrs@srscommodities.com

Web: www.srscommodities.com

Contact: Rick Harpestad

Description: Processor, Packager, Shipper, Exporter.

Sells 1000 MT or More: Pinto and Black

### ST HILAIRE SEED COMPANY, INC.

415 Hwy 32 S, St Hilaire, MN 56754 USA

Tel: +1 218 964 5407

Email: grantf@LegumexWalker.com

Contact: Grant Fehr

Description: Exporter, Packager & Processor/Shipper. Specializing in Pinto and Black beans, we also process dry peas & lentils.

Sells 1000 MT or More: Black, Pinto.

### STAR OF THE WEST MILLING COMPANY

121 E Tuscola St
PO Box 246
Frankenmuth MI 48734 USA

Tel: +1 989 652 7029

Email: rob.chandonnet@starofthewest.com

Web: www.starofthewest.com

Contact: Rob Chandonnet

Description: Processor / Shipper. Star of the West is a bean originator and processor that markets 6 classes of US grown edible beans.

Sells 1000 MT or More: Black, Navy, Small Reds & Pinto Beans.

Other Bean Classes Handled: Yellow Eye & Cranberry Beans.

### STATELINE PRODUCERS COOPERATIVE

801 Railroad Street, Gering, NE 69341

Tel: +1 308 436 2186

Email: john@statelineproducers.com

Web: www.statelineproducers.com

Additional US Offices In: Bridgeport, NE

Contact: John Lightcap, GM

Description: Processor / Shipper.

Stateline is a grower-owned cooperative specializing in Great Northern, Pinto Bean varieties and Yellow Peas. Plants have been in operation for approximately 28 years, and staff has 100+ years in export experience.

Sells 1000 MT or More: Great Northern, Pintos & Yellow Peas.

### STEELE & COMPANY

4956 Stewart Rd. PO Box 800
Sterling, MI 48659 USA

Tel: +1 989 654 2717

Email: sales@steeleandcompany.com

Web: www.steeleandcompany.com

Contact: Doug Steele

Description: Exporter & Processor/Shipper. Experienced exporters serving the world market.

Sells 1000 MT or More: Black, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto & Small Red.

Other Bean Classes Handled: Adzuki, Baby Lima, Blackeye, Garbanzo, Green Baby Lima, Large Lima & Yellow Eye.
SUPERIOR BEAN & SEED
580 US Hwy 84 Sudan
Texas 79371 USA
Tel: +1 806 891 3564
Email: e_jagri@fivearea.com
Contact: Jason Trotter
Sells 1000 MT or More: Black Eye Beans.

TARKE BEAN, LLC
12820 South Butte Road
Meridian, CA 95957 USA
Tel: +1 530 696 2565
Email: tarkewhs@jps.net, phil@beanplant.com, tom@beanplant.com
Contact: Tom Stine & Phil Anderson
Description: Tarke Bean is an exporter, processor, and shipper that handle California grown beans, being a major producer of Baby Lima and Yellow beans. Tarke Bean LLC also provides private and commercial bean seed production.
Sells 1000 MT or More: Baby Lima, Yellow (Canario)
Other Bean Classes Handled: Light Red Kidney, Dark Red Kidney, Blackeye, Black, Yellow (Canario), Cranberry, Garbanzo, Large Lima.

THE RICE COMPANY
1624 Santa Clara Street, Suite 145
Roseville, CA 95661 USA
Tel: +1 916 784 7745
Email: mail@riceco.com
Web: www.riceco.com
Additional US Offices In: Louisiana
Contact: Mario del Villar
Languages (other than English): Spanish, French, Indian, Punjabi & Mandarin.
Description: Exporter & Processor/Shipper. A global trading and processing house exporting pulses and other commodities worldwide. We offer risk management services including trade financing, quality control and export logistics.
Other Bean Classes Handled: Blackeye, Garbanzo, Great Northern, Pink & Small Red.

THOMPSONS
41703 US Hwy 2 SW, PO Box 374
East Grand Forks, MN 56721 USA
Tel: +1 218 773 8834
Email: jvrolyk@thompsonlimited.com
Contact: Jim Vrolyk
Description: Family-owned business started in 1924. Grower contracting, processing and shipping to canning and package markets. The East Grand Forks facility was constructed in 1994 as a state-of-the-art processing facility specializing in Navy beans. Hyland Seeds brand seed dealer.
Sells 1000 MT or More: Pinto, Navy, Pink, Dark Red Kidney, Black.

TOYOTA TSUSHO AMERICA, INC
595 Market Street, Suite 1920
San Francisco, CA 94105 USA
Tel: +1 415 817 9102
Email: mesa_kikuchi@taiamerica.com
Contact: Mesa Kikuchi
Languages (other than English): Chinese & Japanese
Description: Exporter. We are a subsidiary of a Japanese trading company. We export beans for Japan mainly.
Sells 1000 MT or More: Adzuki, Baby Lima & Otebo.
Other Bean Classes Handled: Cranberry, Garbanzo, Great Northern, Large Lima & Navy.

TREASURE VALLEY SEED CO.
PO Box 2184
Homedale, ID 83628 USA
Tel: +1 208 337 4626
Email: dtolmie@myway.com
Web: www.tvseed.com
Contact: Don Tolmie
Description: Treasure Valley Seed is a producer, packager and supplier of all classes of dry beans. Supplying Certified Seed grown in the arid western climate for superior quality and condition. GroWest Brand®
Bean Classes Handled: Green Baby Lima, Black, Pinto, Navy, Pink, Small Red, Dark Red Kidney.

TRINIDAD BENHAM CORP.
PO Box 378007
Denver, CO 80237 USA
Tel: +1 303 220 1400
Email: info@trinidadbenham.com
Web: www.trinidadbenham.com
Contact: Chris Gross
Description: Exporter, Packager & Processor/Shipper. The largest packer of beans, rice and popcorn in the United States.
Sells 1000 MT or More: Baby Lima Beans, Black Beans, Blackeye

**TUMAC COMMODITIES**

805 SW Broadway Suite 1500
Portland Oregon 97205-3357 USA
Tel: +1 503 721 7688
Email: ljansky@tumac.com
Web: www.tumac-commodities.com
Contact: Larry Jansky
Description: Exporters /shippers of dried beans/peas/lentils and popcorn. Tumac Commodities trading staff has over 100 years of pulses trading experience to the international community. We are a full service exporter who excels in shipping and documentation.  
Sells 1000 MT or More: Baby Lima, Large Lima, Light Red Kidney, Dark red kidney, Blackeye, Garbanzo, Great Northern.  
Other Bean ClassesHandled: Small Red, Adzuki, Otebo, Cranberry, Mung

**UNITED PULSE TRADING INC.**

1611 East Century Ave. Suite 102, Bismarck ND 58503 USA
Tel: +1 701 751 1623
Email: info@uspulses.com
Web: www.uspulses.com
Contact: Eric Bartsch
Description: United Pulse Trading is the US division of Alliance Grain Traders Inc which is a global company value added food ingredient processing company. United Pulse Trading supplies the highest quality dry edible beans in addition to the dry edible bean flours for many food ingredient applications.  
Sells 1000 MT or More: Pinto, Black, Navy, Pink, & Light Red Kidney beans.  
Other Bean Classes Handled: Faba, Small Red, Great Northern, Cranberry, & Dark Red Kidney beans.

**VALLEY BEAN & GRAIN CO., INC.**

PO Box 07
Murtaugh, ID 83344 USA
Tel: +1 208 432 5418
Contact: Jim Perkins
Description: Grower & Processor/Shipper. Established in 1951 and located in the heart of Idaho’s bean growing area. No direct export sales.  

**VERNALIS WAREHOUSE, INC.**

PO Box 422
Vernalis, CA 95385 USA
Tel: +1 209 835 3754
Contact: Ken Yasui
Languages (other than English): Japanese
Description: Exporter, Dealer, Broker, Grower & Processor/Shipper. Good quality Baby Lima Beans to Japan for Anko Paste.  
Sells 1000 MT or More: Baby Lima.

**WALHALLA BEAN COMPANY**

7400 55th St South
Grand Forks, ND 58201 USA
Tel: +1 701 775 3317
Email: wbcn@gfwireless.com
Web: www.walhallabean.com
Contact: John Berthold
Description: Exporter & Processor/Shipper.  
Sells 1000 MT or More: Dark Red Kidney, Pinto.  
Other Bean Classes Handled: Light Red Kidney, Pink, Small Red, White Kidney, Black.

**WALTON AG SERVICES**

106 First Avenue
Englavale, ND 58033 USA
Tel: +1 701 683 5743
Email: waltonag@drtel.net
Contact: Ed Walton
Description: Processor/Shipper. We are a newly formed company. However, the principals have 20 years experience exporting to Mexico and several Western European countries while owning Walton Bean Co., Inc.  
Sells 1000 MT or More: Black, Pinto & Small Red.
WASHINGTON BEAN DEALERS ASSOCIATION
PO Box 122
Moses Lake, Washington 98837
Tel: +1 509 765 8893
Email: scott@columbiabean.com
Contact: Scott R. Garrett

WESTERN TRADING COMPANY
PO Box 1078
Pollock Pines, CA 95726 USA
Tel: +1 530 644 5431
Email: ken@westerntradingco.com
Web: www.westerntradingco.com
Contact: Ken Kroeker
Languages (other than English): Spanish
Description: Exporter, Processor, and Shipment. WestStar is a warehouse terminal located at the Port of Corpus Christi, TX. We are logistically positioned to efficiently service Texas, Mexico, Central America and the Caribbean. We also offer custom bagging and warehousing at our terminal facility.
Sells 1000 MT or More: Black, Great Northern & Pinto.
Other Bean Classes Handled: Garbanzos (Chickpeas), Light Red Kidney, Navy & Small Red.

WESTSTAR FOOD CO., LLC
1134 East Port Ave
Corpus Christi TX 78401 USA
Tel: +1 361 887 9034
Email: pwallesen@aol.com
Contact: Patrick Wallesen
Languages (other than English): Spanish
Description: Exporter, Processor and Shipment. WestStar is a warehouse terminal located at the Port of Corpus Christi, TX. We are logistically positioned to efficiently service Texas, Mexico, Central America and the Caribbean. We also offer custom bagging and warehousing at our terminal facility.
Sells 1000 MT or More: Black, Great Northern & Pinto.
Other Bean Classes Handled: Garbanzos (Chickpeas), Light Red Kidney, Navy & Small Red.

YANEZ INTERNATIONAL - Sales Agents
18022 115th St Ct E
Bonney Lake, WA 9839 USA
Tel: +1 206 619 2898
Email: ryaney@yanezintl.com
Web: www.yanezintl.com
Skype ID: Yanezintl
Skype Tel.: +1 425 336 3704
Contact: Rodrigo Yañez Mora
Languages (other than English): French, Spanish, Portuguese.
Description: Acting as general exclusive agents and exporter. With more than 25 years of experience in world markets, we are ready to serve all your needs for Beans and other grains such as peas, lentils, dry fruits, etc.
Sells 1000 MT or More: Cranberry, Black, Great Northern, Light Red Kidney, Navy, Pintos & Pinks.
Other Bean Classes Handled: Baby Lima, Blackeye, Dark Red Kidney, Garbanzo, Large Lima, Light Red Kidney, Pinto & Small Red.

ZATECA FOODS, INC.
P.O. Box 1420
Greeley, CO 80632 USA
Tel: +1 970 351 6000
Email: kregg@zateca.com
Web: www.zateca.com
Description: Zateca Foods is a manufacturer of pre-cooked and dehydrated beans, peas and lentils. These products are used in a variety of food applications including refried beans, soups, rice and beans, chili mixes and bean dips. Please visit our website at www.zateca.com for a complete and updated listing of available products.
Beans are an excellent source of vegetable protein and minerals such as iron, magnesium and zinc. They are rich in folic acid, an element associated with the reduction of such birth defects as Spina Bifida and also protect against heart disease. Beans are also a good source of non-lactic calcium. They are rich in soluble dietary fibre which helps to bring down cholesterol levels and also contain estrogens of vegetable origin which contribute towards reducing certain cancers caused by hormonal action.

### NUTRITIONAL VALUES OF COOKED BEANS

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<td>UI</td>
<td>1.00</td>
<td>27.00</td>
</tr>
<tr>
<td>Vitamin E</td>
<td>mg-aTE</td>
<td>0.18</td>
<td>0.94</td>
</tr>
</tbody>
</table>

### SOURCE

www.nal.usda.gov/fnic/foodcomp
USDA NDB 16000 Series HB8, Release 12

### TYPES OF BEANS ANALYSED

- Baby Lima
- Black
- Blackeye
- Cranberry
- Dark Red Kidney
- Chickpea
- Great Northern
- Light Red Kidney
- Navy
- Pink
- Small Red Beans
## NUTRITIONAL VALUES OF DRY BEANS

**NUTRIENTS** *(per 100 grams)*

<table>
<thead>
<tr>
<th>Nutrient</th>
<th>Average REA Range</th>
<th>SMALL RED BEANS</th>
<th>PINTO BEANS</th>
<th>NAVY BEANS</th>
<th>BLACK BEANS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Calories (kcal)</strong></td>
<td>1900</td>
<td>18,42 %</td>
<td>17,89 %</td>
<td>17,63 %</td>
<td>17,95 %</td>
</tr>
<tr>
<td><strong>Proteins (g)</strong></td>
<td>39,5</td>
<td>55,70 %</td>
<td>52,91 %</td>
<td>56,46 %</td>
<td>54,68 %</td>
</tr>
<tr>
<td><strong>Vitamin A (mcg RE)</strong></td>
<td>2331</td>
<td>0,00 %</td>
<td>0,21 %</td>
<td>0,17 %</td>
<td>0,73 %</td>
</tr>
<tr>
<td><strong>Vitamin C (mg)</strong></td>
<td>50</td>
<td>0,00 %</td>
<td>14,60 %</td>
<td>6,00 %</td>
<td>0,00 %</td>
</tr>
<tr>
<td><strong>Thiamine (mg)</strong></td>
<td>1,1</td>
<td>63,64 %</td>
<td>54,55 %</td>
<td>58,64 %</td>
<td>72,73 %</td>
</tr>
<tr>
<td><strong>Riboflavin (mg)</strong></td>
<td>1,3</td>
<td>15,38 %</td>
<td>15,38 %</td>
<td>17,85 %</td>
<td>14,85 %</td>
</tr>
<tr>
<td><strong>Niacin (mg NE)</strong></td>
<td>14,5</td>
<td>15,17 %</td>
<td>9,66 %</td>
<td>14,23 %</td>
<td>13,48 %</td>
</tr>
<tr>
<td><strong>Vitamin B6 (mg)</strong></td>
<td>1,5</td>
<td>20,00 %</td>
<td>26,67 %</td>
<td>29,13 %</td>
<td>19,07 %</td>
</tr>
<tr>
<td><strong>Folate (mcg)</strong></td>
<td>125</td>
<td>0,24 %</td>
<td>405,04 %</td>
<td>295,76 %</td>
<td>355,44 %</td>
</tr>
<tr>
<td><strong>Iron (mg)</strong></td>
<td>12,5</td>
<td>56,00 %</td>
<td>47,20 %</td>
<td>51,52 %</td>
<td>40,16 %</td>
</tr>
<tr>
<td><strong>Zinc (mg)</strong></td>
<td>13,5</td>
<td>22,22 %</td>
<td>18,96 %</td>
<td>18,81 %</td>
<td>26,67 %</td>
</tr>
<tr>
<td><strong>Selenium (mcg)</strong></td>
<td>57,5</td>
<td>0,00 %</td>
<td>32,17 %</td>
<td>19,13 %</td>
<td>5,57 %</td>
</tr>
<tr>
<td><strong>Calcium (mg)</strong></td>
<td>1050</td>
<td>14,29 %</td>
<td>11,52 %</td>
<td>14,76 %</td>
<td>11,71 %</td>
</tr>
<tr>
<td><strong>Phosphorus (mg)</strong></td>
<td>975</td>
<td>46,15 %</td>
<td>42,87 %</td>
<td>45,44 %</td>
<td>36,10 %</td>
</tr>
<tr>
<td><strong>Magnesium (mg)</strong></td>
<td>250</td>
<td>80,00 %</td>
<td>63,60 %</td>
<td>69,20 %</td>
<td>68,40 %</td>
</tr>
</tbody>
</table>

## NUTRITIONAL VALUES OF DRY BEANS

**NUTRIENTS** *(per 100 grams)*

<table>
<thead>
<tr>
<th>Nutrient</th>
<th>Average REA Range</th>
<th>ALL KIDNEY BEANS</th>
<th>GREAT NORTHERN BEANS</th>
<th>CRANBERRY BEANS</th>
<th>BLACKEYE BEANS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Calories (kcal)</strong></td>
<td>1900</td>
<td>17,53 %</td>
<td>17,84 %</td>
<td>18,05 %</td>
<td>17,68 %</td>
</tr>
<tr>
<td><strong>Proteins (g)</strong></td>
<td>39,5</td>
<td>59,75 %</td>
<td>55,44 %</td>
<td>63,16 %</td>
<td>59,49 %</td>
</tr>
<tr>
<td><strong>Vitamin A (mcg RE)</strong></td>
<td>2331</td>
<td>0,34 %</td>
<td>0,13 %</td>
<td>0,00 %</td>
<td>2,15 %</td>
</tr>
<tr>
<td><strong>Vitamin C (mg)</strong></td>
<td>50</td>
<td>9,00 %</td>
<td>10,60 %</td>
<td>0,00 %</td>
<td>3,00 %</td>
</tr>
<tr>
<td><strong>Thiamine (mg)</strong></td>
<td>1,1</td>
<td>45,45 %</td>
<td>63,64 %</td>
<td>72,73 %</td>
<td>91,82 %</td>
</tr>
<tr>
<td><strong>Riboflavin (mg)</strong></td>
<td>1,3</td>
<td>15,38 %</td>
<td>15,38 %</td>
<td>15,38 %</td>
<td>15,38 %</td>
</tr>
<tr>
<td><strong>Niacin (mg NE)</strong></td>
<td>14,5</td>
<td>14,48 %</td>
<td>13,79 %</td>
<td>13,10 %</td>
<td>14,48 %</td>
</tr>
<tr>
<td><strong>Vitamin B6 (mg)</strong></td>
<td>1,5</td>
<td>26,67 %</td>
<td>26,67 %</td>
<td>33,33 %</td>
<td>26,67 %</td>
</tr>
<tr>
<td><strong>Folate (mcg)</strong></td>
<td>125</td>
<td>315,28 %</td>
<td>385,60 %</td>
<td>370,56 %</td>
<td>506,08 %</td>
</tr>
<tr>
<td><strong>Iron (mg)</strong></td>
<td>12,5</td>
<td>65,60 %</td>
<td>44,00 %</td>
<td>54,40 %</td>
<td>66,40 %</td>
</tr>
<tr>
<td><strong>Zinc (mg)</strong></td>
<td>13,5</td>
<td>20,74 %</td>
<td>17,04 %</td>
<td>19,26 %</td>
<td>25,19 %</td>
</tr>
<tr>
<td><strong>Selenium (mcg)</strong></td>
<td>57,5</td>
<td>5,75 %</td>
<td>22,43 %</td>
<td>22,61 %</td>
<td>15,65 %</td>
</tr>
<tr>
<td><strong>Calcium (mg)</strong></td>
<td>1050</td>
<td>13,62 %</td>
<td>16,67 %</td>
<td>12,38 %</td>
<td>10,48 %</td>
</tr>
<tr>
<td><strong>Phosphorus (mg)</strong></td>
<td>975</td>
<td>41,74 %</td>
<td>45,85 %</td>
<td>42,56 %</td>
<td>43,49 %</td>
</tr>
<tr>
<td><strong>Magnesium (mg)</strong></td>
<td>250</td>
<td>56,00 %</td>
<td>75,60 %</td>
<td>72,80 %</td>
<td>73,60 %</td>
</tr>
</tbody>
</table>

**SOURCE**

www.nal.usda.gov/fnic/foodcomp

USAID Commodity Reference Guide, Annex III

**VALUES FOR:**

Percentage of REA (Recommended Energy Allowance) met with 100 grams of uncooked product (1.76 servings of dry beans)

**UNITS:**

g gram

mg milligram

µg microgram

IU International Unit

aTE α-Tocopherol equivalent
ABOUT THE US DRY BEAN INDUSTRY

New York was the birthplace of the United States commercial, dry edible bean industry in the mid-1800s. Michigan took the lead in the early 1900s, becoming the world’s leading producer of navy beans primarily for canners in the UK, US and Australia. Strong, steady gains in the North Dakota dry bean industry during the 1980s propelled it into the lead for the first time in 1991. The top dry bean producing states in 2014 were:

<table>
<thead>
<tr>
<th>STATE</th>
<th>% MT</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. North Dakota</td>
<td>31%</td>
</tr>
<tr>
<td>2. Michigan</td>
<td>15%</td>
</tr>
<tr>
<td>3. Nebraska</td>
<td>13%</td>
</tr>
<tr>
<td>4. Idaho</td>
<td>9%</td>
</tr>
<tr>
<td>5. Minnesota</td>
<td>9%</td>
</tr>
<tr>
<td>6. Washington</td>
<td>7%</td>
</tr>
<tr>
<td>7. California</td>
<td>4%</td>
</tr>
<tr>
<td>8. Wyoming</td>
<td>3%</td>
</tr>
</tbody>
</table>

NORTH DAKOTA is the leading US producer of both pinto beans and navy beans. Dry beans are grown all over the state, with the majority of the crop is produced in the fertile Red River Valley.

MICHIGAN, famous for its navy beans, is the nation’s leading black bean producer and also raises a wide range of other bean classes such as cranberry, kidney, small red, and pinto beans.

MINNESOTA is the leading US producer of dark red kidney beans, grown mostly under irrigation, and is also a large producer of dry land navy and pinto beans.

NEBRASKA produces over 85% of the US’s great northern beans, and is also a leading pinto bean producer. 97 percent of the state’s dry bean acreage is irrigated.

IDAHO is the nation’s largest producer of certified dry bean seed and is a leading US producer of garbanzo, small red, pink and pinto beans.

WASHINGTON is the leading producer of garbanzo beans in the US.

CALIFORNIA’S climate allows it to grow most types of dry beans, predominantly under irrigation. However, four bean classes account for 82 percent of output: blackeye beans, baby lima, large lima and garbanzo beans.

WYOMING is a leading producer of bright, packaging-quality US pinto beans.

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